

Investment Areas in Poland

Munich, October 2014



Presentations
of investment grounds

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Investment Areas in Poland

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Investing? Only in Poland

Investing? Only in Poland

It is a pleasure for us to hand over to you the album "Investment Areas in Poland" prepared for the 17th International Trade Fair for Property and Investment. In the album the investment potential of Poland has been presented, with special emphasis on such assets as professionally prepared investment areas. We present variety of investment lands available in the most attractive regions of Poland. Foreign companies can find in Poland not only excellently prepared plots for investments, but also specialized and motivated workforce, numerous scientific centers and an enormous domestic market.



Marta Sniegocka
editor in Chief - terenyinwestycyjne.info

In the times of political unrest in the East, Poland offers political stability and a safe location for investments. Eastern Poland, after recent changes in regional aid, is an attractive place for investments, simultaneously ensuring undisturbed access to Eastern European markets. In turn, Western and Central Poland, due to excellent communication infrastructure and proximity to the border with Germany, the Czech Republic and Slovakia, allows investors to localize their investments near Western European market areas.

SHOULD YOU INVEST IN POLAND? VOLKSWAGEN AND AMAZON SAY YES

Poland, with an area of 312,679 sq. km, is the ninth largest country in Europe and one of the largest countries of Central and Eastern Europe. The size of the country allows for flexibility in choice of localization for planned investments. An additional advantage of the country is its central location, enabling Poland to act as a link between Western and Eastern Europe.

In Poland attractive areas for industrial, logistic and production investments are available near road and water transport nodes, with easy access to necessary resources. European funds, both in the years 2007–2013 as well as in the future years 2014–2020, have allowed for development and modernization of road infrastructure. Oncoming funds will also strengthen the potential of railway infrastructure; simultaneously, the access to water and intermodal transport is currently developed.

European funds as well as active participation of councils have allowed for comprehensive preparation of investment areas and their development within indispensable road, power, ICT and sanitary infrastructure. The local authorities are willing to cooperate with investors, supporting them during the process of purchase and preparation of lands for investments, as well as preparation and training of future workers. Both the Polish government as well as councils and Special Economic Zone authorities pay much attention to education of qualified workers and support development of vocational training.

Attractiveness of Poland as a location for production investments is shown in numerous projects implemented both by the largest world concerns as well as small and medium-sized enterprises. One should pay attention to the investment decision by Volkswagen, taken after learning about numerous offers of localization in several countries. The German automotive concern has bought 220 ha of investment areas in Września (Wielkopolska Province), where a plant producing the model Crafter will be situated. It will employ 2,300 workers.

"The region near Września offers optimum frame conditions from the economic, infrastructural and labor market point of view," says Dr. Eckhard Scholz, Volkswagen Utility Vehicle president.

The rich offer for investment plots in Poland is supplemented with a wide choice of excellently prepared storehouses and logistic areas. At present there are as many as 811,000 sq. m of modern storage space built. A great majority of this space is planned to be put into use in 2014, which means that overall reserves on the Polish market will reach almost 8,600,000 sq. m. The wide choice of locations is accompanied by investor-friendly lease prices. At present effective rates in Poznań amount to €2.25–3.3 per sq. m a month. The market around Warsaw offers spaces for €2.1–2.8 and the second largest region in Poland, Upper Silesia – €2.5–3.1 per sq. m a month. Dynamic development of the storage and logistic area market makes Poland one of the most important European logistic centers. It is confirmed by, for instance, three investments by Amazon (in Wrocław and Poznań). Each of them will occupy an area of c. 95,000 sq. m. The crucial reason for the decision by Amazon, aside from access to an excellent employment base, was the location of Poland in the center of Europe and its close links with key markets.

Poland can also pride itself on a dynamically developing market of modern office spaces, with the center of Warsaw, and strong regional markets, such as Cracow,

Wrocław, Poznań or Trójmiasto. A rich choice of office locations allows for development of BPO and ITO investments, supported by accessibility of qualified and educated staff. Numerous higher education institutions, science and technology parks as well as research centers make the decision to localize investments in high technologies as well as research and development centers in Poland easier. One of the largest numbers of college students in Europe as well as a growing number of graduates in science makes our country one of the best locations for this type of investments. Additionally, support for investment in innovation from the European funds for the years 2014–2020 positively motivates entrepreneurs to develop research centers.

A significant change for investors in 2014 was introduction of new regulations within regional aid. The fear of decrease of public aid caused the first six months of 2014 to end with a record number of investments in Special Economic Zones. The changes have been introduced in the entire European Union, yet many regions of Poland can still pride themselves on the level of public aid reaching up to 50%.

POLAND EXCELS IN INVESTMENT ATTRACTIVENESS RANKINGS

In recent years Poland has stood against crisis struck Europe due to its ability to skilfully avoid recession. However, the improving economic situation in the European Union does not endanger Poland's high position in world rankings of investment attractiveness.

For years investment opportunities in Poland have been appreciated by investors from the Federal Republic of



Germany. Once again Poland has come first in the poll examining investment attractiveness of Central and Eastern Europe countries conducted among over 1,400 German investors in 16 countries of the region. At the same time, it has maintained its position of leadership from the previous year, first gained in 2013, after a few years of leadership of the Czech Republic. In the ninth edition of the poll conducted by the Polish and German Chamber of Industry and Commerce (AHK Polska) along with fifteen other bilateral German chambers of the region, the largest percentage of affirmative answers to the question: "Would you invest in the company localization once again?" was found in foreign investors in Poland and Estonia (94%), Lithuania (90%) and the Czech Republic (88%). According to the surveyed companies, the condition of the Polish economy positively stands out in the Central and Eastern European region. 91% of the respondents evaluate the economic situation in Poland as good or satisfactory. The mean average of the good and satisfactory evaluations for the sixteen countries of the Central and Eastern European region covered in the survey amounts to 58%. The economies above the average are those of Lithuania, Poland, Estonia, Latvia and the Czech Republic. Also in view of favorable development prospects for companies the winners are the economies of Poland, Latvia and Lithuania.

Once again Poland has also been appreciated in the international report "Investment attractiveness of Europe" by Ernst&Young. The most investors (31%) believed Poland to be the most attractive location for new investment projects in Central and Eastern Europe. Poland won over the Czech Republic, which took the second place with 11%. Not only do investors speak well of Poland, but

they also invest here. In 2013 Poland attracted 107 new investments, which gave it the tenth place in Europe. Even though Poland recorded a downfall from the seventh position as regards the number of new projects, it gained the third place in Europe within newly created workplaces, only after Great Britain and France. Overall, in 2013, due to FDI in Poland 13,862 people found a job, that is six percent more than a year before. It is important to note that while investors were localizing laborious projects in Poland, on a scale of entire Europe employment created by direct investments decreased by 2%.

"For years the thing that has attracted investors to Poland has been a stable economic and political situation, the size of the domestic market and the geographic location. However, this year we have noticed that Poland is also an undisputed leader in the region within research and development projects, mainly due to IT investments. It means that investors have appreciated our well educated people. Once again it is visible that the high evaluation brings us closer to the level of trust that investors put in Western European countries," says Jacek Kędzior, EY managing partner in Poland.

Poland is attractive not only in the region or the European Union. In accordance with the UNCTAD "World Investment Report 2014" Poland will belong to the most attractive investment locations in the world in the years 2014–2016. From the fourteenth place that it occupied for two consecutive years Poland has made it to the thirteenth place. One should note that in the first twenty there are only five European countries and Poland is the only one from Central and Eastern Europe. However, there is more good news in the report.

"Poland has made it to the sixth place in Europe as regards the value of greenfield investment projects attracted in 2013," says Professor Zbigniew Zimny, UN expert for FDI. For a few years Poland has stood out in world rankings of investment attractiveness. What is important, our country has managed to remain on top due to constant investments in development and improvement of infrastructure as well as conditions for running businesses. In this way Poland is a competitive location not only for the countries from Central and Eastern Europe but it also effectively competes for investors with Western European countries.

Global leaders have already decided that it is good to invest in Poland. By doing so the companies receive access to the receptive domestic market, excellently prepared investment lands, vigorously developing road and railroad infrastructure and open to investors local and central authorities. Poland encourages them with numerous investment incentives, including special investment zones, numerous science and technology as well as industrial parks and a wide offer for office, storage and logistic spaces. Investors are also supported by organizations from the business environment, councils and Investor Service Centers.

You are encouraged to browse through the offer presented in the album "Investment Areas in Poland." In Poland every investor will find an attractive location that suits his or her needs best.

Marta Śniegocka.



WARSAW - POLAND

Poland has to invest in research and development

To Michael Kern, general manager of Polish-German Chamber of Industry and Commerce (AHK Poland), on investment climate in Poland talks Marta Śniegocka.

What is the main factor of Polish attractiveness for German investors?

According to the survey (AHK-Investment Climate Survey Central and Eastern Europe 2014) the main factors are, of course, membership in European Union, but it's the same for a Czech Republic, Hungary; motivation, education and productivity of the Polish workers and availability of local suppliers. Last but not least, also important is political stability, especially comparing to other countries in Central-Eastern Europe.

What can threaten Poland's 1st position in AHK's survey?

For example education and vocational training is a threat. Some of German companies will have a problem with an availability of qualified labour workforce – a blue collar workers. Not yet, but in 5-10 years. It will be a threat if companies will not get a blue collar workers they need for the future.

Do you observe if Polish government helps with this danger?

Yes, we see it. We also hear a lot from Polish Information and Foreign Investment Agency and Special Economic Zones that they focus their efforts on a vocational training.

German companies often invest for a longer time in one country. Are you concerned about Polish demography and possibly lack of available work force?

Poland and German have more or less the same problem. In addition to vocational training, it is a great task of Poland to invest in the education and the research&development. Poland can't longer rely on being a low-cost country, because it's not a low-cost country anymore. There are other countries with a lower labour force cost. So the demographic problem should also be seen in this aspect. That's why it's even more important to invest in research&development just to increase productivity.

In the survey Poland's biggest competitors are Czech Republic and Estonia. What can we learn from these countries?

They are smaller countries, but of course you can always learn something from them, especially from their mistakes. Czech Republic is a big competitor of Poland, especially concerning German investors because it's a nearby country and a country when most of German companies went first, before they came to Poland. What can you learn from them? Well, Czech Republic acquired first position in AHK's survey 5-6 years ago. But its political instability and increasing corruption made an investment climate much worse.

Do you think that diminish of regional aid since 1st of July will influence German investments in Poland?

Of course it will have some influence, but incentives are just one part of investment decision. There are others like availability of workforce, transportation and infrastructure. So incentives are just one factor and should not be overestimated.

What are your predictions of German investments volume in Poland? Do you think it will be higher this year than in 2013?

I think that will be higher because we have two big German investments this year, from a chemical company and a motor sector. I also observe that more small and medium size German companies invest in Poland.

Do you expect that situation in Ukraine will influence the Polish investment attractiveness?

I don't think so, if we consider just investments. At least not in a negative way. Perhaps companies that thought about investing in Ukraine, now will choose Poland. But we can't see any direct influence on this moment.



Michael Kern - General Manager, AHK Poland

We will continue investing in Wrocław

Marta Śniegocka talks to Sebastian Aran Araya, Managing Director, 3M Poland.

You are at the head of 3M Poland since April. What's your aims for the next years?

We have a couple of priorities for Poland in upcoming years. One of them is to continue growing in a domestic market. We have a large business opportunity in a domestic economy in Poland. Secondly, we plan to invest in our manufactory footprint in Wrocław, not only for Poland but also for a whole world. Third one is to invest in innovation in Poland, in our local capacities.

What is currently your capacity in Poland?

Today, we employ around 2000 people. We have 4 big manufactory sites. The biggest one is in Wrocław and we call it manufacturing superhub. We have our headquarters in Warsaw. We also have our one research and development lab, also in Wrocław.

You've mentioned investments in Poland. Do you plan to build new plants or enlarge existing one?

Both. So far, we have invested in Poland around 400 million dollars. Now we work on a details, but for sure we plan to develop new factories in Wrocław's superhub and expand current factories.

Can you share some details of those investments?

Unfortunately, for now I can't share final numbers and details because we're still working on them. I can just tell that site in Wrocław will continue expanding some capacities. We also have a lot of other ideas.

Some of 3M Poland's factories are located on a Wałbrzyska Special Economic Zones. Since 1 of July 2014, incentives and tax exemption in SEZ will be diminished. Is it any obstacle for 3M?

Not at this time. We always observe what's happening in local and European environment but we haven't changed our plans towards investments.

3M often mentions that innovation is one of a company's objectives. How many R&D Centers do you have in Poland and what was a purpose to set up CTC?

We have one laboratory and CTC in Wrocław which is connected to the global net of labs and CTCs. CTC is a space where we can show with our customers and distributors what we do and how we do it.

Poles are often complain about lack of innovation in our country. What is yours and 3M point of view?

I see this discussion in economy and also on a governmental level of how support innovations in Poland, e.g. what kind of incentives is the most effective. But innova-

tions is not only about money or direct investments but about environment. In my opinion, a challenge is not only to have a public investments but also innovations of private companies: large but also medium and small.

Other problem is a collaboration of business with universities. Do you work with some of them?

We work with some, but not in a very strong way. This is one of our goal for upcoming years to be more open to collaborate with universities, startups and other R&D centers.

Do you think that our universities teach students to be innovative or should change its programs to be more flexible?

I think that universities programs are correct. We are very positive about talent we are getting from universities

in Wrocław. Most of the people we hire are Polish engineers and for now are getting enough talented people.

And what is the biggest challenge for 3M in Poland?

To continue growing in a domestic market and expanding our capacities locally. We are not facing any issues, so the challenge is our own capability.

You used to work in Chile. Do you notice many differences, cultural and in a way of doing business?

I see many similarities. Both countries have 25 years of recent democracies, both countries are considered an emerging markets. From social stand, both countries have young, ambitious people, in a positive way.

And do you think that are any enterprise management from Chile you can implement in Poland?

I would like to say something deeper, but Polish people can be pretty emotional like Latin Americans. This is something what I need to be aware of on a daily basis.



Sebastian Aran Araya - Managing Director, 3M Poland

Agricultural Property Agency (APA)

Potential of the ANR investment properties

On offer of the ANR, alongside farmlands, there is the largest and most diversified package of investment properties in Poland. The potential of investment areas (non-agricultural ones) amounts to several thousand ha of land located in the entire country, designated for various investment aims in local zoning plans or in the study on conditions and directions of spatial development. The largest volume of investment areas is found in Lower Silesia, Lubusz, Masovia, Pomerania, Silesia, Warmia-Masuria, Greater Poland and West Pomerania Provinces. In the ANR's store there are c. 40,000 ha more of investment properties (over 5,600 plots).

Those are large areas, well-communicated, in which "greenfield" investments, technology and industrial parks, business, shopping and logistic centers, storehouses, modern residential housing as well as attractive sport and recreation centers may be situated. ANR properties are located, among others, in cities, Special Economic Zones, near significant national roads and highways.

SALE OF INVESTMENT PROPERTIES IN ANR

The basic type of sale of state-owned investment real estate is an open tender. Tenders are organized in fifteen ANR Local Divisions and Branches. In the tenders natural and legal persons who have paid the surety and appeared in the right place can take part. Any information pertaining to offers and tenders, including schedules and advertisements, can be found on the websites

of ANR, its Branches and towns where a given property is located.

There is a possibility of purchasing investment properties from the ANR in instalments. It takes place only in case of another tender, if the winner of the previous one has not been selected. In such a situation the ANR may divide the price into yearly instalments. The first instalment may not be lower than 50% and the period of payment of the entire price – no longer than 5 years. The remaining sum to be paid bears interest, in accordance with the February 16, 2012 Decree of the Minister of Agriculture and Rural Development within detailed conditions of division of the price for sale of real estate within the Agricultural Property Stock of the State Treasury into instalments as well as the value of interest on the instalment payment.



AGENCJA NIERUCHOMOŚCI ROLNYCH

Information about the Offerer

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2 Dolańskiego St.
Warsaw 00-215
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phone: +48 22 635 80 09
fax: +48 22 635 00 60
e-mail: anr@anr.gov.pl
www.anr.gov.pl

Contact the dedicated support of the investor

Property Management Department
Investment Property Bureau
phone: +48 22 452 54 85
fax: +48 22 452 54 90



WARSAW, Targówek, Wincenty St.

Location:

district: the capital city of Warsaw

quarter: Targówek

precinct: 4-09-30

plots no.: 1/5, 1/8

Area: plot no. 1/5: 6.5316 ha, plot no. 1/8: 4.0836 ha.

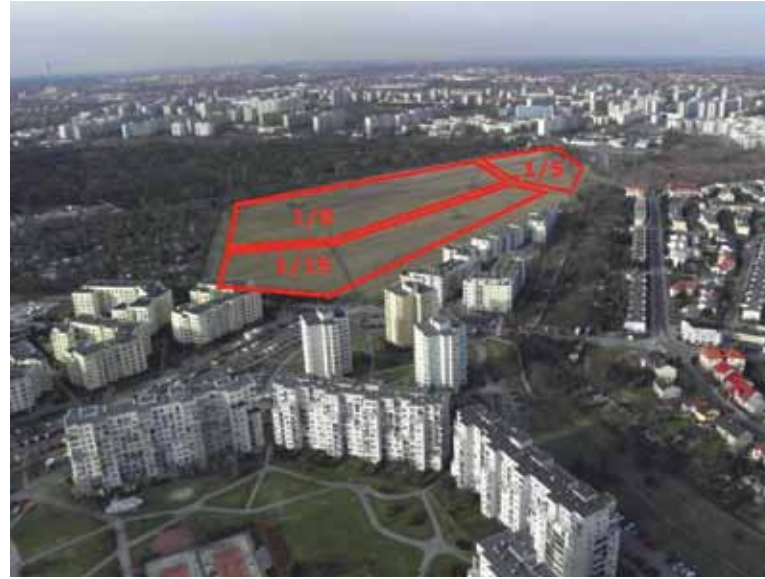
Description: The areas of multi-family housing, services, education as well as recreation and sport, park green, public streets, urban squares.

Media: electricity, water, gas, sewerage.

Contact:

Local Division in Warsaw

Warsaw 00-095, 2 Bankowy Square, e-mail: warszawa@anr.gov.pl



POZNAŃ, Naramowice, Błażej St.

Location:

province: Greater Poland

district: Poznań

commune: the city of Poznań

precinct: Naramowice

plots no.: 7/5, 7/6, 7/8, 7/9, 7/16, 7/18, map sheet 13

Area: c. 1.5 ha.

Designation: In the local zoning plan the property is designated for service buildings, including commerce and craftsmanship, workshops and petrol stations (symbol in the plan: 2U), multi-family residential housing (symbol 5MW).

Description: A very attractively located property in the northern part of Poznań, in which multi-family house building is developing intensely.

Media: electricity, water, gas, sewerage.

Contact:

Local Division in Poznań

Poznań 61-701, 12 A. Fredro St., e-mail: poznan@anr.gov.pl



WROCLAW, Świniary

Location:

province: Lower Silesia

district: Wrocław

commune: the city of Wrocław

precinct and plot no.: Świniary 3/35 AM-7, Świniary 29/4, 29/7, 29/9, 29/17 AM-5

Area: Palace with the park: 3/35 AM-7 1.6197 ha, Farm: 29/4, 29/7, 29/9, 29/17 AM-5 2.9441 ha.

Designation: The study on conditions and directions of spatial development: bucolic housing.

Description: The property on offer is located on the northwestern outskirts of the city of Wrocław, near Pęgowska St., within the precinct of Świniary, on the border of Wrocław and Wisznia Mała commune, which is separated from Świniary by a picturesque valley of the Widawa River. In the direct vicinity there are Świniary bucolic buildings as well as areas designated for single-family housing. Excellent access is ensured by Trasa Obornicka. The Świniary Palace was built in 1845 for the Stolberg family, in the place of a former castle. Its designer was construction counsellor Fleischinger, who gave the building English neo-Gothic characteristics. At the beginning of the 20th century in the palace there was a sanatorium and a popular recreation place for Wrocław residents of the time. The remaining part of the property is a complex of buildings making up a former farm situated by the palace.

Media: electricity, water, sewerage.

Contact:

Local Division in Wrocław

Wrocław 54-610, 60 Mińska St., e-mail: wroclaw@anr.gov.pl



Agricultural Property Agency (APA)



SZALSZA, (the vicinity of the city of Gliwice)

Location:

province: Silesia
district: Tarnowskie Góry
commune: Zbrosławice
precinct: Szalsza
plots no.: 1/68, 210/13, 210/16 from map sheet 4

Area: 15.4349 ha.

Designation: In accordance with the Zbrosławice commune local zoning plan, the area is designated for services, service and manufacturing aims as well as engineering.

Description: The property is located c. 100 m from the border of Gliwice. The area is located directly by the national road no. 78 and within c. 1 km from "Czekanów" A1 highway interchange.

Media: electricity, water, gas, sewerage.

Contact:

Local Division in Opole
Opole 45-068, 6 Pierwszego Maja St., e-mail: opole@anr.gov.pl



ZAKROCZYM, Poligon

Location:

province: Masovia
district: Nowy Dwór Mazowiecki
commune: Zakroczym
precinct: Poligon
plots no.: 10/10

Area: plot no.: 10/10 – 24.07 ha, no. 10/11 – 29.62 ha, no. 10/14 – 16.58 ha, no. 10/12 – 31.61 ha, no. 13/1 – 30.22 ha, no. 13/3 – 19.34 ha.

Designation: The property is situated near the airport in Modlin. Exceptionally attractive areas for development of industry, storage and services.

Description: Properties not built-up or fenced, utilized agriculturally, located north from the town of Zakroczym. The plots are partially located within the Warsaw Landscape Protection Area.

Media: electricity.

Contact:

Local Division in Warsaw
Warsaw 00-095, 2 Bankowy Square, e-mail: warszawa@anr.gov.pl



BŁAŻEJEWKO, training and leisure center

Location:

province: Greater Poland
district: Poznań
commune: Kórnik
plots no.: Błażejewko 362/7, 362/17, 362/19

Area: approx. 30 ha

Designation: The study on conditions and directions of spatial development of Kórnik commune: tourist services and ecological use.

Description: The complex is situated by the Bniński lake, 30 km from the city center of Poznań. The property consists of hotel and sport facilities: stadium and playing field, popular among various sports clubs and teams. The complex has its own private beach and bathing area as well as forest and park with walking alleys. The property offers exceptional investment opportunities in the hotel and leisure industry.

Media: electricity, water, gas.

Contact:

Local Division in Poznań
Poznań 61-701, 12 A. Fredro St., e-mail: poznan@anr.gov.pl

www.anr.gov.pl

ŚWIEBODZIN

Location:

province: Lubuskie

district: Świebodzin

commune: Świebodzin

precinct and no. of the plot: Świebodzin 446

Area: 14.7887 ha.

Designation: In the study on conditions and directions of spatial development of the commune the area has been specified as one of economic activity.

Description: The plot is regular in shape, situated by the S-3 road, the northern Świebodzin interchange and the national road no. 3 as well as near the national road no. 2, 13 km from the A-2 highway interchange.

Media: Lack of media, the vicinity of a power line distribution center.

Contact:

Local Division in Gorzów Wielkopolski

Gorzów Wielkopolski 66-400, 25 Walczak St., e-mail: gorzow@anr.gov.pl



WIELISZEW

Location:

province: Masovia

district: Legionowo

commune: Wieliszew

precinct: Wieliszew PGR [state-owned farm]

plots no.: 44/157, 44/147 and 44/140

Area: 6.3096 ha.

Designation: In the local zoning plan the property is designated for high-intensity multi-family housing and/or single-family housing.

Description: The plots are located in the central part of Wieliszew by the local asphalt road. Even land.

Media: electricity, water, gas, sewerage.

Contact:

Local Division in Warsaw

Warsaw 00-095, 2 Bankowy Square, e-mail: warszawa@anr.gov.pl



NOWOGARD, Miętno, Wojcieszyn

Location:

province: West Pomerania

district: Goleniów

commune: Nowogard

plots no.: Wojcieszyn 40/5, 40/6, Miętno 411/27, 411/29

Area: 20 ha.

Designation: According to local zoning plan, plots are allocated for industry, warehouse, storehouse and service industry.

Description: The property has a favourable access to technical and transport infrastructure. It is located next to functioning, big production plant. Attractive location, proximity to airport in Goleniów and direct access to national road no 6 (Szczecin-Gdańsk) enables to use a property for an investment aims. The area is situated in Kostrzyńsko-Słubicka Special Economic Zone.

Media near: electricity, water, gas, sewerage.

Contact:

Local Division in Wrocław

Szczecin 71-615, 6B Matejki St., e-mail: szczecin@anr.gov.pl



Dolnośląskie Voivodeship



The data in figures

The total area 19 947 km²

The total population 2 877 121

The population density 144 people/km²

The main city Wrocław

The largest cities in the region

- Wałbrzych
- Legnica
- Jelenia Góra
- Lubin
- Głogów

Special Economic Zones

- Legnica Special Economic Zone
- Wałbrzych Special Economic Zone
- Kamienna Góra Special Economic Zone
- Tarnobrzaska Special Economic Zone

Industrial Parks and Technology

- Lower Silesian Technology Park "T-Park"
- Nowa Ruda Industrial Park
- Bukowice Industrial Park
- KGHM LETIA Legnica Industrial Park
- Wrocław Medical Science and Technology Park
- Wrocław Technology Park
- Bogatynia and Zgorzelec Industrial and Technology Park
- Polkowice Regional Industrial and Technology Park
- Lower Silesian Innovation and Science Park

Investor Assistance Center

Lower Silesian Agency for Economic Co-operation
ul. Kotlarska 42, 50-151 Wrocław
www.dawg.pl

The Office of the Marshal

Wybrzeże Słowackiego 12-14, 50-411 Wrocław
www.umwd.dolnyslask.pl

Voivodeship Office

pl. Powstańców Warszawy 1, 50-153 Wrocław
www.duw.pl

International Airport

Wrocław-Starachowice

Presentation of the Region

Dolnośląskie voivodeship is situated in south-western Poland and neighbours Germany and the Czech Republic. It is Poland's most heavily urbanised voivodeship. Many of the region's business firms include foreign capital backing. The basis of Lower Silesia's economic development have been its natural resources and convenient transport links to Western Europe, coupled with its well-educated population, high level of administrative services and a deep concern for the region's promotion. The voivodeship's dynamic development has attracted young people from all over the country. Especially well-developed are the industrial machine, motor and IT-service industries.

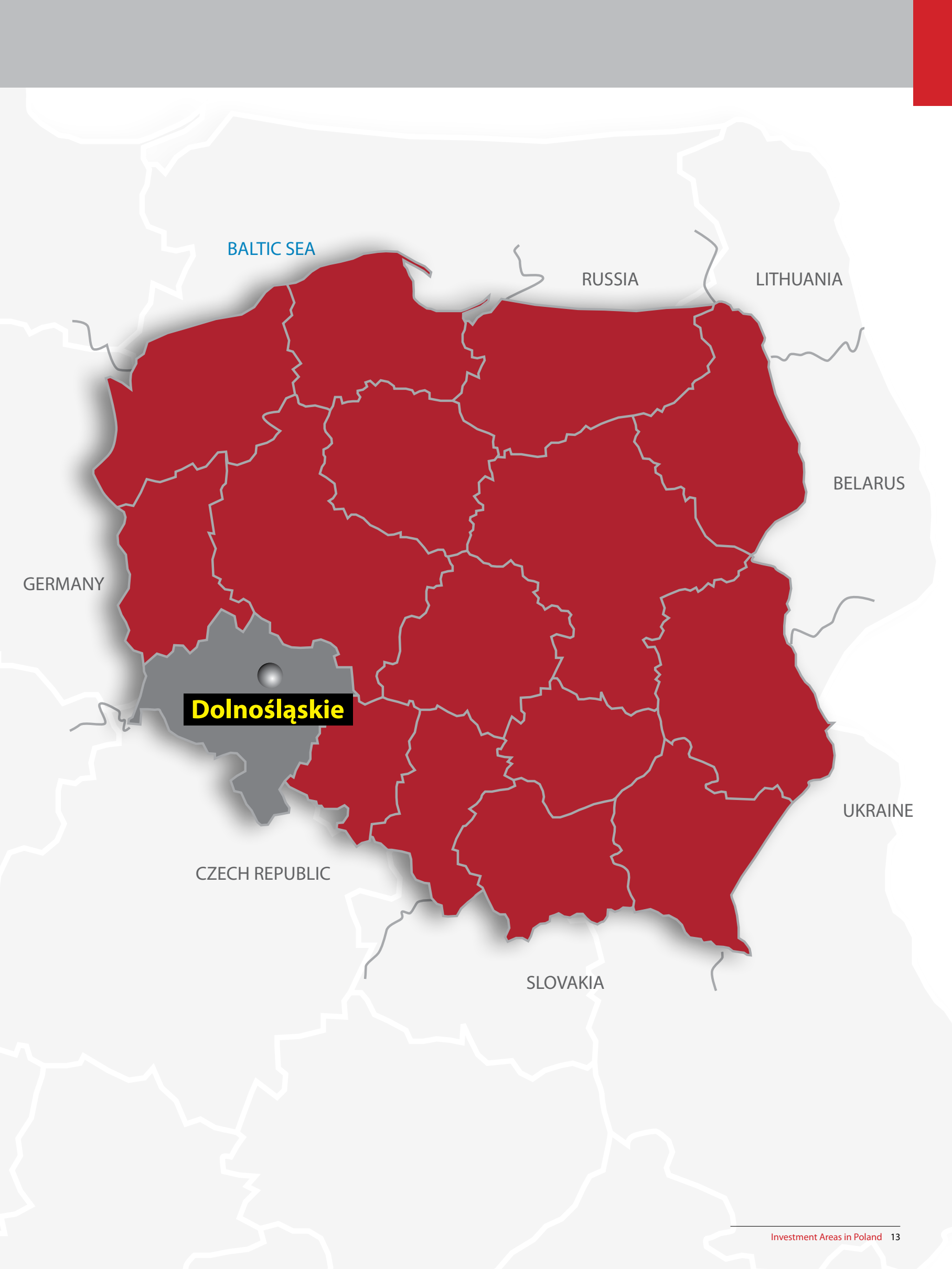
Advantages of the voivodeship

- location in the European transport corridor close proximity to the Czech Republic and Germany, close to the cities of Prague, Berlin and Warsaw,
- a well developed electro-mechanical industry,
- great potential in learning and culture (Wrocław takes the third ranking place among scientific and university centers in Poland),
- a well developed transport infrastructure (road, rail and airport) and also IT:
 - favourable siting of the voivodeship on the main communication routes: motorway A4, international routes: E30 - connecting Germany with Ukraine and E59 connecting ports in Szczecin- Świnoujście with southern Europe, Wrocław - the largest railway junction in Poland servicing passengers and commodities,
 - international Airport: connections with Frankfurt, Munich, London, Copenhagen, Vienna and Berlin,
 - transit-transport along Odra river route connecting Lower Silesia with Baltic seaports - Szczecin - Świnoujście and with the system of inland European waterways,
- a large amount of urban development,
- a great potential for development in tourism and recreation.

High opportunity sectors

- Automotive sector
- Electromechanical sector
- High-Tech sector
- BPO

Dolnośląskie



BALTIC SEA

RUSSIA

LITHUANIA

BELARUS

GERMANY

Dolnośląskie

UKRAINE

CZECH REPUBLIC

SLOVAKIA

Investment offers - Lower Silesia

JOT-BE NIERUCHOMOŚCI

JOT-BE NIERUCHOMOŚCI is a real-estate agency with over 30 years of experience in trading with real estate. The main area of our activity is Wrocław and Lower Silesia. We also operate in the whole country and abroad in co-operation with our partners. We offer a wide selection of commercial properties, among others:

- office building,
- storage halls,
- investment plots,
- logistics parks.

The scope of our services covers in particular:

- comprehensive servicing of developers' enterprises,
- agency in commercial and housing real estate trade,
- investment advising,
- performance of research and market analyses.

We distinguish ourselves with professional and reliable advising, specialist expertise and profound knowledge of the real estate market in the region.

We invite you to contact us

■ REAL ESTATE NO. 1

Sale: the commercial developed land

The plot area: circa 15 000 m² (1,5ha)

LOCATION AND SURROUNDING: Wrocław – Old Town.

The property located in the industrial part of Wrocław dominated by industrial companies, prestigious office buildings and building intended for industrial, commercial and administration use.

Communication: location at one of the main streets of Wrocław – situated in parallel to the streets which remain communication routes of this part of the town. A short distance from the Motorway Ring Road of Wrocław and the Airport.

Nearby a railway station (PKP) and bus and tram stops.

Utilities: power, water, gas, sewage and telecommunication networks.

Access with the road with asphalt surface. The area fenced and partially paved – communication routes and a parking lot, the area in whole arranged.

Development: the building of a showroom with office backspace, the buildings: workshops/warehouses with office-amenities backspace and other building structures.

Intended use: each type of commercial development (without a height limit).

Price: PLN 1080.00/ m² net

■ REAL ESTATE NO. 2

Sale: commercial land

The plot area: circa 16 000 m² (1.6 ha)

LOCATION AND COMMUNICATION: the commune Kąty Wrocławskie. Very convenient access to the property, perfect location and exposure. The plot located at the motorway A4. Directly at the Pietrzykowice junction (crossing of the roads A4, E67, A8, AOW). Circa 15 km from the centre of Wrocław and 13km from Wrocław Airport.

Surrounding: in the neighbourhood prestigious logistics – commercial companies.

Utilities: a plot equipped with all necessary utilities.

Intended use: the land for any type of production and service activity.

Price: PLN 190.00/m² net

■ REAL ESTATE NO. 3

Renting: modern warehouses – storage/production halls with office-amenities backspace.

Available space: to be agreed – as need by a customer.

LOCATION AND COMMUNICATION: Wrocław/Bielany Wrocławskie Storage/production halls located in modern Logistics Parks. Very convenient access to the property – nearby the motorway and the Motorway Ring Road of Wrocław. Very good access to Wrocław Airport.

Surrounding: In the neighbourhood logistics – commercial and production companies.

Intended use: modern storage halls meeting the requirements of logistics, storage and production.

■ REAL ESTATE NO. 4

Sale: developed commercial land

The plot area: circa 2800 m² (0,28 ha)

LOCATION AND SURROUNDING: Wrocław – Stare Miasto. The property situated 3km to the north of Wrocław centre. Old Town is a district of Wrocław with a great number of pre-war tenement houses, well-developed hotel sector and dense railway infrastructure. The area in which the property is situated is to a great extent an industrial part and creates an industrial part of Old Town. Industrial and commercial structures as well as railway infrastructure are located here.

Communication: access to the property from one of the main streets of Wrocław in this part of the town. A short distance from the Motorway Ring Road of Wrocław and Wrocław Airport. Nearby the railway station (PKP) and bus and tram stops.

Utilities: power, water, gas, sewage and telecommunication networks.

The area fenced and paved (concrete panels).

Development: The storage building-workshop with office backspace. The building situated in the western part of the plot in the shape of the letter 'Z'.

Price: PLN 1,050,000.00 net

■ REAL ESTATE NO. 5

Sale: VILLA – PAŁACYK.

The villa was built in the second half of the nineteenth century. At the beginning of the twentieth century; it was the seat of a car dealer from Stuttgart, Germany and it was also its showroom. Recently the building as used by a state-owned higher school. The historic space within the modern architecture. Pałac „with a soul” is located at the crossing of main streets of Wrocław, surrounded by hotels, shopping centre and modern office buildings. Meeting of the past and the future gives the building unique style.



LOCATION AND SURROUNDING: Wrocław – Krzyki

Perfect exposure of the building. The property is located in the centre of Wrocław - circa 1 km from Rynek, 1 km from the railway station Wrocław Główny. The entrance to the building is situated at the main street connected with all the points in the town. Convenient access to the motorway and the airport. Nearby office buildings, financial institutions, the seat of the municipal authorities and cultural centres (Wrocław Opera, the theatre Capitol, etc.), the railway station Wrocław Główny, and a shopping centre.

Development: Usable (floor) area of the building – 1 178 m²

Ground floor – 330 m²

First floor – 235 m²

Second floor - 235 m²

The courtyard: fully fenced, paved with sett and greenery, closed with an entrance gate. From the courtyard the access to 3 garages.

Intended use: prestigious place for a company's seat, school, may be adjusted as sophisticated office space for rent.

■ REAL ESTATE NO. 6

Renting: office space in a new office building of A class Office space: circa 7000 m², minimal area: circa 150 m².

LOCATION AND SURROUNDING: Wrocław – Krzyki. Perfect exposure of the building. The building located in the centre of Wrocław. Circa 13 km from the airport and circa 10 km from the Motorway Ring Road of Wrocław. Bus and tram stops are located in direct vicinity of the building – access to important places in the town takes from several minutes to half an hour. Nearby tenement houses/buildings with commercial and service points on ground floors, cultural centres (Wrocław Opera, the theatre Capitol, etc.), the railway station Wrocław Główny.

Parking lot: for tenants 120 parking places are predicted in the underground parking lot. There is a possibility of using additional generally available parking places located directly in the vicinity of the building.

Intended use: prestigious place for a company's seat/branch, language schools, any type of office activity etc..

The rent: EUR 13-16.00 net/m²/month. The rent for one parking place is € 100.

LOWER SILESIA Investment Area Biała Woda (White Water)

For sale
The area: 34 hectares
The price: PLN 9 million



An investment land for sale in a village called Biała Woda (the district (powiat) of Kłodzko, the region Lower Silesia) prepared towards a skiing resort.

Construction of skiing downhill routes, cable cars and ski lift is planned in the area of 34 hectares. An accommodation complex, ski and snowboard rental shop and skiing schools and a Hotel with the sport and recreation centre are also planned. As a target the area will be combined with one of the most popular skiing resorts – Czarna Góra (Black Mountain). Thus the biggest winter sports resort in Poland will be created.

Newly designed skiing resort will soon be connected with Czarna Góra by the skiing routes thus creating the biggest station of winter sports in Poland. In 2015 construction of a 6-person cable car to Czarna Góra will start on the premises of the centre. Each of the investments proposed below is located in its direct vicinity.

CONSTRUCTION OF THE HOTEL WITH SPORT AND RECREATION CENTRE

The offer of the skiing resort Biała Woda includes a proposal of co-operation with regard to construction and management of the hotel intended for circa 300 people. The building as planned will be equipped with beauty and wellness and sport and recreation centre which contains a sport hall and full-dimension swimming pool. The plot number 9/1 is intended for this investment. The investor may count on full support with regard to design, construction and transfer of the building ready to manage.

BUILDING OF A GUEST HOUSE

Another proposal of the skiing resort Biała Woda is co-operation with regard to construction and management of the guest house equipped with technical-administration backspace. The plot number 13/9 is intended for completion of the project. The investor may count on full support

with regard to design, construction and transfer of the building ready to manage.

SKIING SCHOOL BIAŁA WODA

A modern centre of winter sports demands a well-organised system of training. We propose cooperation with regard to running a ski and snowboard school which will be based on the exclusivity principle.

Contact for investors

JOT-BE NIERUCHOMOŚCI Sp. z o. o.
50-049 Wrocław, ul. Piłsudskiego 8A
www.jot-be.com.pl

Grzegorz Góralczyk
ggoralczyk@jot-be.pl
+ 48 609-222-526

Małopolskie Voivodeship



The data in figures

The total area	15 183 km ²
The total population	3 354 077
The population density	220 people/km ²
The main city	Kraków

The largest cities in the region	<ul style="list-style-type: none">• Tarnów• Nowy Sącz• Oświęcim• Chrzanów• Olkusz• Nowy Targ
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Special Economic Zones	<ul style="list-style-type: none">• Kraków Special Economic Zone• Katowice Special Economic Zone• Mielec Special Economic Zone
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Industrial Parks and Technology	<ul style="list-style-type: none">• Kraków Technology Park• Tarnów Regional Industrial Park• MMC Brainville in Nowy Sącz• Chrzanowsko-Trzebiński Industrial Park• Jagiellonian Center of Innovation – Technonology Park Life Science in Kraków• „Crystal” Green Industrial Park Kryształowy• Małopolska Information Technology Park in Kraków• Green Industrial Park in Wojnicz
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Investor Assistance Center	Małopolska Regional Development Agency (MARR) ul. Kordylewskiego 11, 31-542 Kraków www.marr.pl
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The Office of the Marshal	ul. Raclawicka 56, 30-017 Kraków www.malopolskie.pl
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Voivodeship Office	ul. Basztowa 22, 31-156 Kraków www.malopolska.uw.gov.pl
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International Airport	Kraków-Balice
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Presentation of the Region

Małopolska Region is located in the central-southern part of the country. In terms of economic development, the region is one of the most diverse regions in Poland. Situated at the crossing point of communication routes between the West (Austria, Germany) and the East (Ukraine), the North (Scandinavian countries) and the South (Slovakia, Hungary), it has exceptional assets and each year attracts 8-10 million tourists, new investments and young people studying at regional universities.

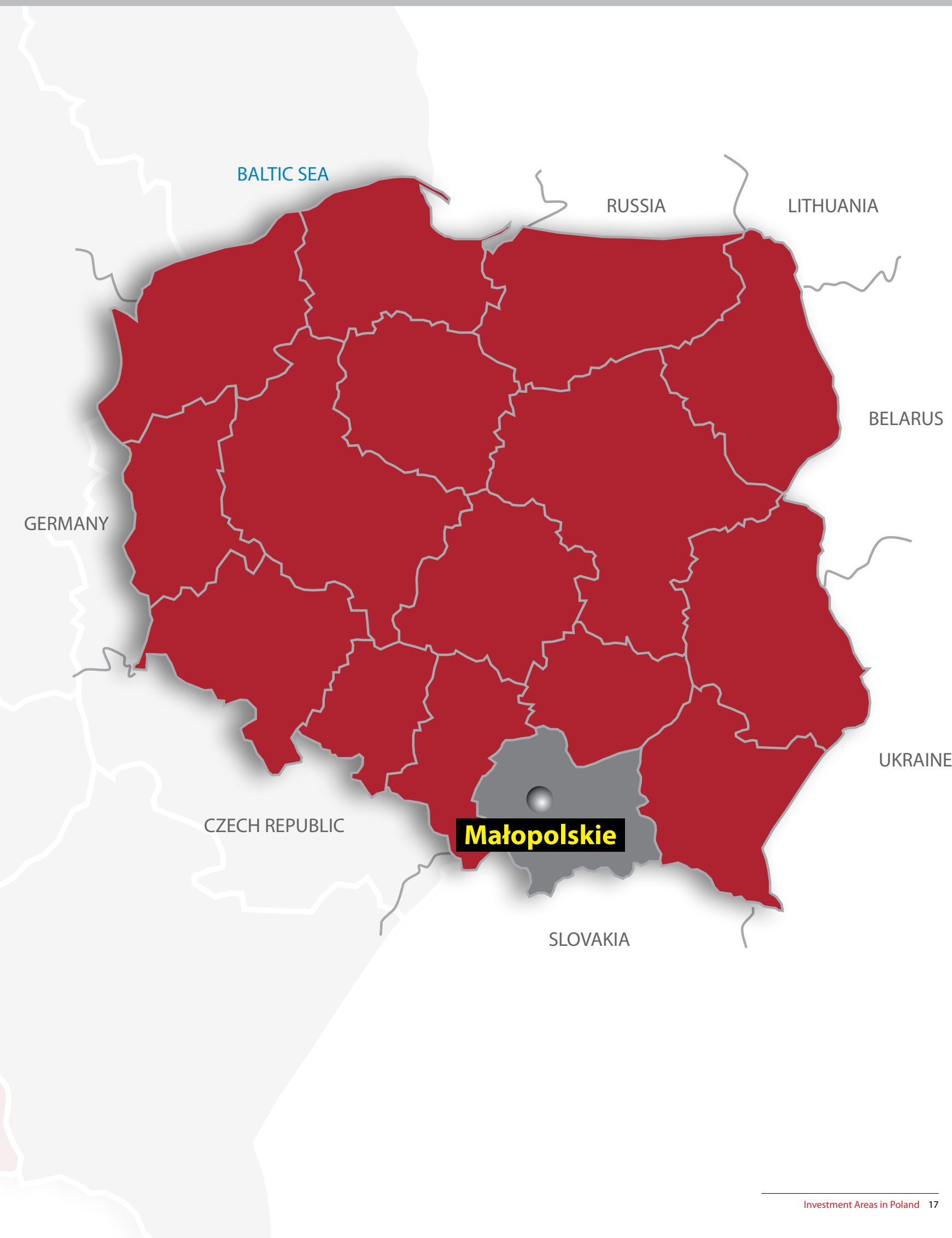
Advantages of the voivodeship

- Małopolska is one of the leading Polish regions in terms of economic potential and investment attractiveness,
- good communication accessibility and location at the intersection of the international transit routes,
- availability of public support for investors, among others, through a special economic zone and a number of business support institutions,
- Małopolska is one of the most important Polish Bio-Regions with high potential for development of life sciences with well-developed medical facilities,
- the best place in Central - Eastern Europe for BPO & SSC investments,
- modern infrastructure for personnel training and operation of companies in the ICT industry,
- high potential for energy technology research,
- good infrastructure facilities for creative industries (museums, libraries) - Kraków is one of the most important industrial designers education centres in Poland,
- very well developed scientific and research – development facilities,
- high availability of university graduates in the fields of engineering - technical and biological,
- a wide range of real estate,
- the natural wealth of Małopolska - geothermal resources,
- high quality of life.

High opportunity sectors

- Biotechnology and Life Sciences
- Sustainable Energy
- ICT / BPO / SSC
- Chemistry industry
- Manufacture of basic metals and metal products
- Electrical and mechanical engineering
- Creative industries, including leisure industry

Małopolskie



THE BOCHNIA ECONOMIC ACTIVITY ZONE A REALLY GOOD PLACE FOR YOUR INVESTMENT

Bochnia has a population of nearly 30,000 citizens and is the administrative centre of the powiat (county) of Bochnia. It is located in the central part of the voivodeship (province) of Małopolska and lies about 40km to the east of Kraków and 40km to the west of Tarnów. The town is well served by rail and road: it lies on a major rail network and nearby are the E40 European route, the A4 motorway, the national route no. 94 and the voivodeship route no. 965. The A4 and 94 are to be connected by a road which is currently being designed.

Bochnia is part of the Kraków Metropolitan Area, a region with 1.5 million people. The journey from Bochnia to Kraków, takes about 30 minutes by car or by train; and it takes 40 minutes to get to the airport of Kraków-Balice. There are dozens of centres for higher education in Kraków, including renowned institutions such as the Jagiellonian University and the AGH University of Science and Technology (aka Kraków University of Technology). Many of the citizens living in Bochnia and surrounding area study in Kraków.

The town of Bochnia has for many years been implementing a strategy of sustainable development, the aim of which is to create a place friendly for citizens, entrepreneurs and tourists. The Bochnia Economic Activity Zone is one of the crucial elements for realizing the vision of Bochnia as an economically and socially strong town. This investment area is designed to offer the investor the best possible facilities and location, and the business plots are wholly owned by the town.

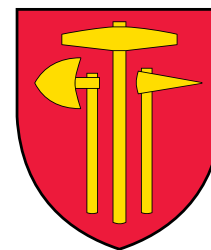
The Bochnia Economic Activity Zone is an ideal place for your company, for many different reasons.

BOCHNIA – THE ECONOMIC TOWN

Bochnia is a town where industry has always been present. The Bochnia Salt Mine was established in the middle of the 13th century and was one of the most important companies in Europe at that time. For many years it was the major source of wealth for the town and has provided for the wellbeing of common people and kings for centuries. At present, it is Bochnia's greatest tourist attraction and is listed as a UNESCO World Heritage Site. A number of production companies covering such varied fields as steel, refrigeration and food have their seats in Bochnia. There are also numerous commercial and service companies. The local authority has, for years, actively and continuously supported local business.

BOCHNIA – A TOWN FOR ACTIVE PEOPLE

The excellent geographical situation of Bochnia has always been a stimulus to the entrepreneurial and active nature of its citizens. Both residents and tourists have perfect conditions for work, rest and play. The town is scenically located on seven hills, and within easy travelling distance are the Raba river, the Niepołomice Forest and the hills and forests of the Beskid Wyspowy.



Information about the Offerer

Municipal Office in Bochnia
2 Kazimierza Wielkiego Street
32-700 Bochnia
voivodeship: Małopolskie
e-mail: bsag@um.bochnia.pl
www.bochnia.eu

The data in figures

The total area	29,98 km ²
Free investment areas	27,5248 ha
Use of land	<ul style="list-style-type: none">• Production and services facilities• Business activity• Industrial production• Large format commercial facilities
Location	Southern Poland
Other large cities in the region	Kraków, Katowice
The total population	30 303

Contact the dedicated support of the investor

Tomasz Kuc
Head of the Department of Municipal Economy and Agriculture
phone: 48 795 587 543, +48 14 61 49 101
fax.: +48 14 611 83 99
e-mail: bsag@um.bochnia.pl



BOCHNIA – A TOWN OF CULTURE AND SPORTS

Bochnia is not only a place with a rich past, it also thrives in the present-day. Many cultural and sports initiatives, organized by town institutions, NGOs and entrepreneurs, are supported in modern Bochnia. The town has an excellent infrastructure for sports, recreation and cultural facilities. The patronage of the local authority ensures the continuity of cyclical cultural events and the support of creative ideas.

ROADS AND OTHER COMMUNICATION LINKS

The Bochnia Economic Activity Zone lies adjacent to the motorway exit. The Zone has convenient links with the local road network too, allowing for appropriate and safe traffic. Additionally, the area of the Zone is going to be intersected by a specially designed road linking the A4 motorway with the national route no. 94. A railway link is provided by sidings some 200m south of the Zone's border.

UTILITIES

The Bochnia Economic Activity Zone is equipped with a full technical infrastructure. Each module located in the area has access to:

- a public road,
- water supply network,
- a sewerage system,
- storm water drainage,
- communication conduits.

Additionally, the area of the Bochnia Economic Activity Zone allows for access to the gas network.

AREA DEVELOPMENT PLAN

The area of the Bochnia Economic Activity Zone is governed by an area development plan that already allows for the construction of facilities. There is no need to apply for a building permit.



THE BOCHNIA ECONOMIC ACTIVITY ZONE

Podkarpackie Voivodeship



The data in Figures

The total area	17 845 km ²
The total population	2 103 500
The population density	119 people/km ²
The main city	Rzeszów
The largest city in the region	<ul style="list-style-type: none">• Przemyśl• Stalowa Wola• Mielec• Tarnobrzeg• Krosno• Dębica
Special Economic Zones	<ul style="list-style-type: none">• Mielec Special Economic Zone• Tarnobrzeg Special Economic Zone• Kraków Special Economic Zone
Industrial Parks and Technology	<ul style="list-style-type: none">• Mielec Industrial Park• Aeropolis Podkarpackie Science and Technology Park• "Stare Miasto-Park" Industrial Park of the Leżajsk Commune
Investor Assistance Centre	Rzeszów Regional Development Agency ul. Szopena 51, 35-959 Rzeszów www.coi.rzeszow.pl
The Office of the Marshal	ul. Łukasza Cieplińskiego 4, 35-010 Rzeszów www.umwp.podkarpackie.pl
Voivodeship Office	ul. Grunwaldzka 15, 35-959 Rzeszów www.rzeszow.uw.gov.pl
International Airport	Rzeszów-Jasionka

Presentation of the Region

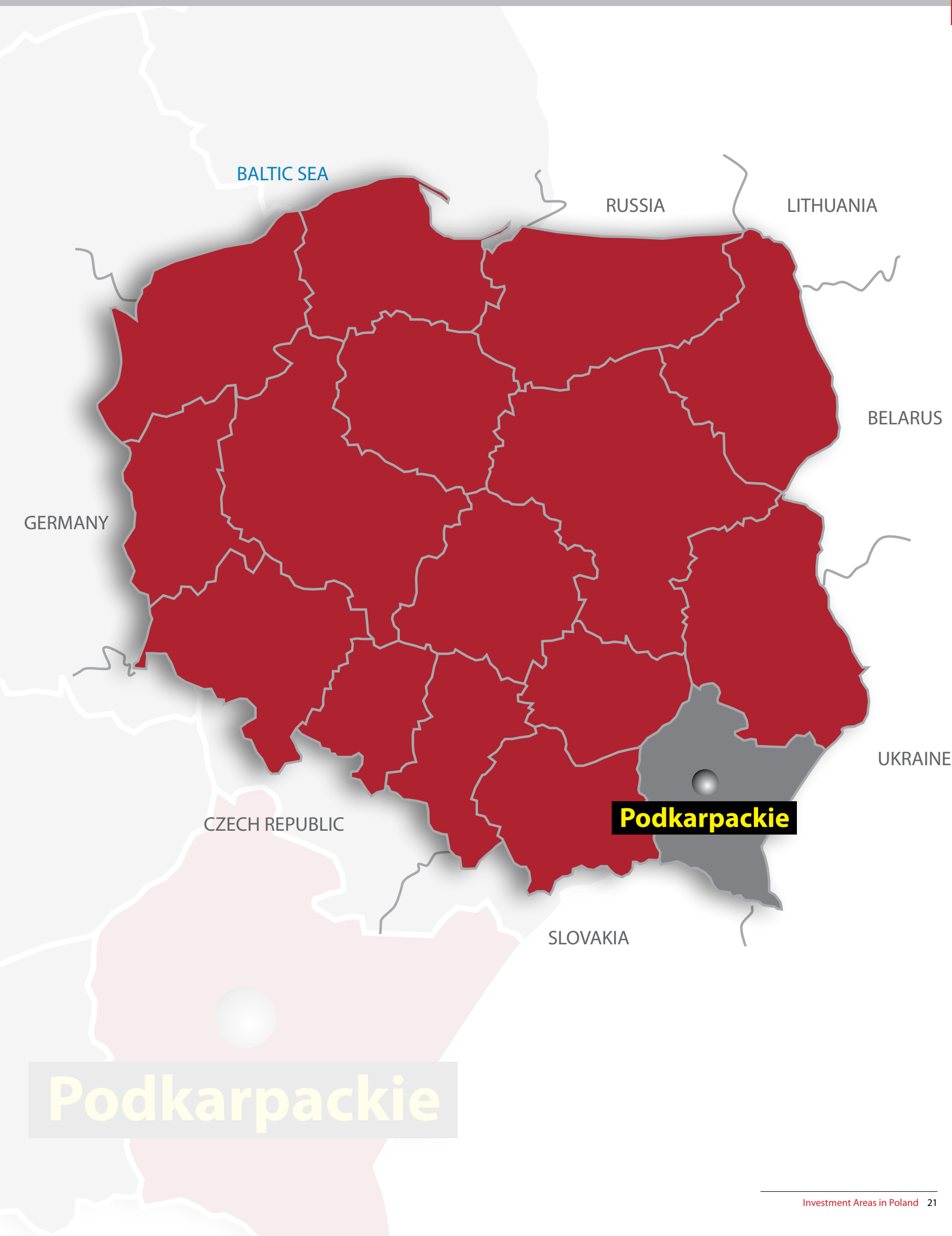
Podkarpackie is located in southeastern Poland with a capital in Rzeszów. Due to favorable location, business friendly areas (Special Economic Zones, Science and Technology Parks) and many clusters (e.g. IT Cluster) there are almost 160,000 enterprises in Podkarpackie, of which over 1300 with foreign capital. The region is highly industrialized and oriented especially on aviation, electromechanical, biotechnology, IT and chemical industry. Podkarpackie is a place of a large concentration of aviation industry, in our region operates Aviation Valley Association - an unique cluster where numerous world players cooperate with each other - PZL Aircraft Mielec - Sikorsky, MTU Aero Engines, Pratt&Whitney - WSK Rzeszów, UTC Aerospace Systems. Existing Rzeszów - Jasionka International Airport offers numerous international connections. The region is ready to welcome investors and facilitate their investments. Spread your wings in Podkarpackie.

Advantages of the voivodeship

- closeness of developing markets of eastern European countries,
- Eastern border of the EU,
- Special Economic Zones, Technological Parks - business friendly areas,
- large potential in the electro-mechanical and chemical sectors, as well as strong academic background,
- dynamically developing cooperation of companies within the "Aviation Valley" Association,
- investments - many international companies set up in the region,
- structure of the population age that support the economy development,
- well-developed network of NGOs supporting regional development,
- well-educated personnel and relatively low labor costs,
- competitive prices of investment lands,
- well-developed transport network (road, railway and flight connections).

High opportunity sectors

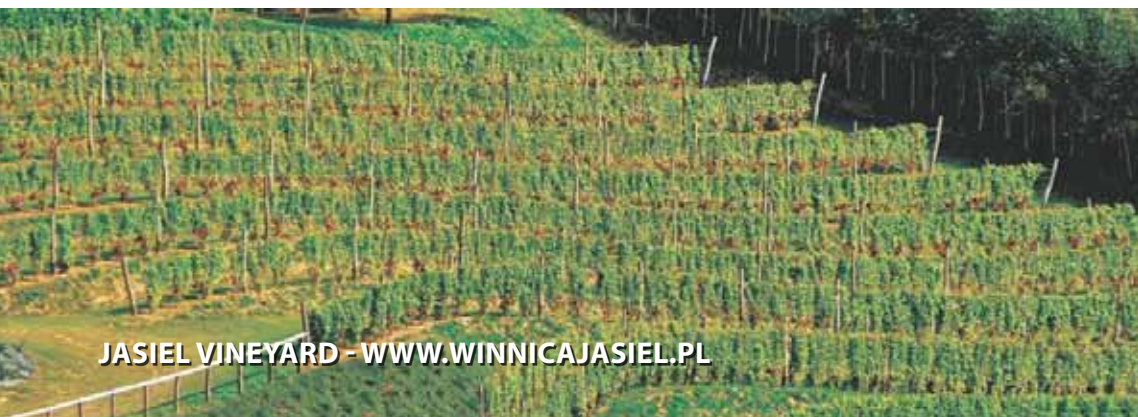
- Aviation
- Information Technology
- Founding



Jasło is the city, the taste of which - like the taste of wine -



can be explored in different guises: delicate and refined, due to its culture and art, as well as, stronger and more determined, with its recreation, entertainment and entrepreneurship. The rich and diverse offer of Jasło allows to experience its uniqueness and to learn its unique aroma and color. It also has unusual fruits in the form of eminent personalities that give it a distinctive taste. Jasło is a quiet city, open to people, suitable for maturation and development, including the economic one. It creates perfect conditions for visiting it and enjoying its taste.



JASIEL VINEYARD - WWW.WINNICAJASIEL.PL

For many years Jasło has been considered as "the capital of the reborn Polish winemaking." The wine of Jasło is not only very well known in the Polish and foreign wine circles, but it is also a product, which makes the city famous. In Jasło and its immediate environs, there are nine vineyards that attract tourists with their enotouristic offer, the quality of wine produced and kindness of hosts. The regional specialties prepared according to traditional recipes, and a variety of local products are a perfect complement to the vineyards forming the Wine Trail of Jasło.

INDUSTRIAL TRADITIONS

Jasło has rich and historically well-established industrial traditions in the field of petroleum, chemical, glass, machinery, food and furniture industries.

THEY TRUSTED US

The city is home to many renowned companies present on international markets. These include, but are not limited to:

- **Nowy Styl Group** [www.nowystylgroup.com] - taking 4th place in the list of the largest furniture groups in Europe, which has 15 factories (in Poland, Germany, Russia and Ukraine). The company's products are sold to 74 countries, and the exports account for 60% of the production;
- **Orion Engineered Carbons Group** [www.orioncarbons.com] - manufacturer of Carbon Black used in the production of rubber mixtures for car tires, and rubber articles. The Group has 15 factories around the world (including in Germany, France, Portugal, Italy, USA, Brazil, Korea), it is present in 100 countries; the group's headquarters is located in Germany;
- **Naturex S.A.** [www.naturex.com] - a French group, a world leader in the production of natural ingredients of plant origin, it has 15 factories around the world (including among others France, Australia, Morocco, USA, China); In Jasło the Group invests in the production of

pectin and concentrates used for the production of dyes and new installations for the production of powders of fruits and vegetables. In addition, the Department of Mechanical Engineering of Jasło successfully implements complicated and technologically advanced machine design projects for other plants of the Group, including, but not limited to in Switzerland and in France;

- **Tarkett Group** [www.tarkett.com] - a global leader in innovative solutions for flooring and sports surfaces. With a wide range of products, including vinyl flooring, linoleum, carpet, rubber, wood and laminated floors, synthetic grass, raceway sports surfaces, the Group has customers in over 100 countries around the world. With 11 thousand employees and 30 manufacturing facilities, Tarkett each day sells 1.3 million m² of floor coverings. The Group head office is located in France;
- **Polwax S.A.** [www.polwax.pl] - one of Europe's largest manufacturers and distributors of refined and deodorized paraffin, and industrial paraffin wax goods. Approximately 25% of the total sales volume is exported, the most frequent directions for the export are: Germany, Slovenia, Ukraine and Russia;

SPECIAL ECONOMIC ZONE

A subzone of the Euro-Park Wisłosan Tarnobrzeg Special Economic Zone with an area of nearly 40 hectares, offering a package of incentives and tax exemptions for entrepreneurs, is located in the area of Jasło.

HUMAN CAPITAL

Jasło has **considerable unused resources of the workforce** - in 2013, the unemployment rate in the district of Jasło amounted to 18.3%. The largest group among the registered unemployed people includes persons aged from 25 to 34 years (30.7% of all the unemployed people). Job seekers in Jasło usually have basic vocational,



Information about the Offerer

City Hall of Jasło
12 Rynek Street
38-200 Jasło
voivodeship: Podkarpackie
e-mail: urzad@um.jaslo.pl
www.jaslo.pl

The data in figures

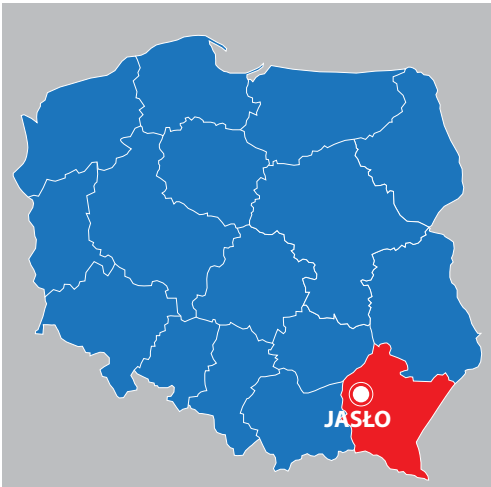
The total area	36,52 km ²
Free investment areas	62,73 ha
Use of land	<ul style="list-style-type: none"> • Production • Warehouses • Services
Location	South-eastern Poland
Other large cities in the region	Rzeszów, Nowy Sącz, Tarnów
The total population	36 918
Population of the district	115 000

Contact the dedicated support of the investor

Strategy and Development Department

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Ewelina Janas-Opalka
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post-secondary and secondary vocational education (58.8%), but there are also people with higher education (11.4%). The most represented professional groups among the registered unemployed people include: locksmiths, metal turners, mechanical technicians, unskilled workers, auxiliary workers in the processing industry, chemical lab technicians, warehousemen, packers, IT technicians, technicians economists, economists.

In the area of Jaslo **a well-developed base of primary, middle and secondary schools and two universities** operates. The secondary schools of Jaslo have a wide educational offer, and an average of about 1,200 alumni leave them every year. Most of them are technicians and middle level personnel, industrial workers and craftsmen, service workers and salesmen. The structure of alumnus is as follows: secondary schools - 43%, technical colleges and vocational schools - 57%.

The alumni of the secondary schools can undertake education for example in Krosno located at a distance of 20 km from Jaslo. The Krosno's State Higher Vocational School allows for obtaining engineering degree in the following faculties and specialties: mechanics and machinery construction (including numerically controlled lathes, mechatronics and automotive diagnostics, pilotage and aviation mechanics), computer science, environmental engineering and building industry.

COMPETITIVE LABOR COSTS

The average remuneration in the district of Jaslo is 78% of the national average and 93% of the average remuneration in the Podkarpackie Province (2013).

Average remuneration		€
Jaslo district	3 038,82 PLN	759,71 €
Podkarpackie voivodeship	3 282,69 PLN	820,67 €
Poland	3 877,43 PLN	969,36 €

TRANSPORT ACCESSIBILITY

Jaslo is located on important **national transportation routes**. The city is intersected by DK 28 national road Zator – Medyka and DK 73 national road Jaslo – Wisniowka. The national road No. 28 passing through Jaslo is in the Podkarpackie Province an important thoroughfare - parallel to the highway A4 and DK 4 national road. Also in Jaslo start the following regional roads: DW 992 Jaslo – Ozenna and DW 988 Warzyce (on the border of the city) – Babica. The city is also intersected by two railway lines: no. 108 Stroze – Kroscienko and No. 106 Rzeszow – Jaslo. The distance from Jaslo to the highway is satisfactory, as it is 60 km, as the distance to the international airports: Rzeszow-Jasionka – 80 km and Krakow-Balice – 155 km. While, in Jaslo a landing field for helicopters and small aircrafts is located.

BORDER LOCATION

Jaslo has a **favorable geographical location in relation to the markets of Central and Eastern Europe**. The distance from the road border crossings with Ukraine is: 122 km (Kroscienko) and 140 km (Medyka), and the distance from

the border with Slovakia is only 55 km (Barwinek) and 70 km (Konieczna).

INVESTMENT INCENTIVES

In Jaslo **special tax breaks for entrepreneurs** apply, in accordance with the Resolution of the City Council of Jaslo on the exemption from property tax for businesses that create new jobs associated with new investments. The exemption is subject to the number of newly created jobs. In addition, the city government of Jaslo is open to discussions on other forms of assistance in this regard.

PRO-INVESTMENT PLANNING DOCUMENTS

The area of Jaslo is in a very high degree covered by local spatial development plans. **As many as 95% of the investment areas have adequate master plan.**

PROFESSIONALISM AND FAVOR TOWARDS INVESTORS

Since 2002, the City Council of Jaslo has been **ISO 9001:2008** certified, which ensures an efficient and professional service to all the customers of the Authority. The average time to settle all matters in the City Hall of Jaslo in 2011-2013 amounted to 3.57 days. In addition, **local government authorities of Jaslo are favorable to investors and entrepreneurs.**

Mayor of Jaslo declares support and full involvement of the Municipality of Jaslo, whereby the time of handling the necessary paperwork, associated with obtaining a building permits for new investments may be limited to a few months.

THIERRY LAMBERT- President of the Management Board of Naturex S.A.

Since buying the factory of Jaslo in 2012, we had the opportunity to work with the City Hall of Jaslo. The City Hall supports our company in dealings with local institutions as part of our business, as well as in the implementation of new projects and changes. Representatives of the Municipality of Jaslo show great professionalism and knowledge of local and industrial specificities. The support of local authorities of the City of Jaslo greatly contributes to the implementation of our development plans on site. In addition, the city offers a specialized human capital and competitive labor costs.



PHOTO BY M. MACZUGA

We recommend Jaslo as a city for the development of industrial investors.

JERZY KRZANOWSKI - Vice President of the Management Board Nowy Styl Group

We highly value, among other things, the availability and commitment of the skilled workers, the professionalism and goodwill of the local government to investors and entrepreneurs, as well as the opportunities offered by the Tarnobrzeg Special Economic Zone Euro-Park Wislosan, the sub-zone of which is located in Jaslo.

As a confirmation of these words, we are now carrying out an investment worth PLN 105.7 million in Jaslo – the construction of one of the most modern furniture factories in Europe.

We can absolutely recommend the city of Jaslo as a place that support entrepreneurship and is a convenient location for investment plans.

DOMINIK TOMCZYK - President of the Management Board Polwax S.A.

We are satisfied with our investment in Jaslo, where we appreciate the availability of qualified workers, competitive labor costs, good cooperation with local government, convenient access to raw materials, and an excellent location for business with costumers in Central and Eastern European countries.

For these reasons we recommend the town of Jaslo as a good location for industrial investments.

RYSZARD ROZWADOWSKI - President of the Management Board Orion Engineered Carbons Sp. z o.o.

Polwax S.A. has been running its activity in Jaslo for 10 years already. From the very beginning, we have enjoyed the favour and attention of the town authorities. A proof of good cooperation is placing just at our Jaslo production site a new investment based on Swiss technology of company Sulzer.

An undoubted advantage of the town is its location – proximity to the eastern and Balkan markets, as well as to one of the best known Polish clusters – Aviation Valley. There should be also mentioned rich industrial traditions of the region, going back to the beginnings of crude oil processing.

We are assured that potential investors shall meet with the favour and help of the Jaslo authorities.

Mazowieckie Voivodeship



The data in figures

The total area	35 558 km ²
The total population	5 242 900
The population density	147 people/km ²
The main city	Warszawa
The largest city in the region	<ul style="list-style-type: none">• Radom• Płock• Siedlce• Pruszków• Ostrołęka
Special Economic Zones	<ul style="list-style-type: none">• Tarnobrzeg Special Economic Zone• Łódź Special Economic Zone• Warmińsko-Mazurska Special Economic Zone• Suwałki Special Economic Zone• Starachowice Special Economic Zone
Industrial Parks and Technology	<ul style="list-style-type: none">• Płock Industrial and Technological Park
Investor Assistance Center	Mazovia Development Agency Plc ul. Nowy Zjazd 1, 00-301 Warszawa www.armsa.pl
The Office of the Marshal	ul. Jagiellońska 26, 03-719 Warszawa www.mazovia.pl
Voivodeship Office	plac Bankowy 3/5, 00-950 Warszawa www.mazowieckie.pl
International Airport	Warszawa, Modlin

Presentation of the Region

Mazowieckie voivodeship and the City of Warsaw, Poland's capital, is the leader of Poland's transformation and the country's most swiftly developing region. It can boast young, well-trained human resources, the lowest unemployment and the highest employment - features attesting to the region's high economic level. The Mazowsze region stands out for its significant degree of internal differentiation. In nationwide terms, it displays great potential in every field: science, research, education, industry and infrastructure.

Advantages of the voivodeship

- area with a large concentration of companies also foreign,
- the highest level of income per citizen,
- location in trans-European transport corridors; well-developed railway network and the largest airport in the country ensuring connections with the big cities in the country and in Europe,
- area with the highest level of innovations, outlays on R&D activities are one of the highest in the country,
- importance of the region is stressed by Warsaw - capital of the country and the region, as well as a city of international importance,
- Warsaw is characterized by the highest dynamics of economic changes in the country, large pool of qualified labour, high rate of privatization in the state sector,
- central siting at the crossroad of commercial routes,
- economics leader: the highest rate of participation in gross domestic product – 21,6% of the Polish GDP,
- first position in Poland in gross domestic product per capita - about 160% average,
- Warsaw Stock Exchange is the largest in the Central Eastern Europe.

High opportunity sectors

- Food industry
- Construction
- BPO



BALTIC SEA

RUSSIA

LITHUANIA

BELARUS

GERMANY

Mazowieckie

UKRAINE

CZECH REPUBLIC

SLOVAKIA

Mazowieckie

Real estate with business potential

The Polish Post Office is a company with 455-year-long tradition, the largest operator on the national market within post services, which has over 5,300 offices, branches and agencies providing services to individual and business Customers. It is also one of the largest national employers, which constantly develops and increases effectiveness of the entire corporate group, successfully entering the real estate market.

At present Poczta Polska has on offer a few hundred properties for sale in the entire country. They are very diverse as regards parameters as well as their potential, which creates a wide choice of locations for various investments, developer as well as trade, storage and commercial ones.

You are invited to visit our website, which features the current list of real estate offers as well as to contact us should you have any further questions.



Information about the Offerer

e-mail: nieruchomosci@poczta-polska.pl
www.poczta-polska.pl/nieruchomosci



WARSAW, ŚWIĘTOKRZYSKA ST. - STRATEGIC PLACE IN THE CITY!

RIGHT NEXT TO THE SUBWAY STATION

The property is located in the very center of Warsaw, on Świętokrzyska St., one of the key communication arteries of Śródmieście in the East–West axis. The distance from the subway station amounts to only 50 m, from the Palace of Culture and Science – to c. 500 m and from the PKP Central Station – to c. 900 m.

Its advantage is the property's excellent exposition – it is located right next to one of the most significant crossroads of Warsaw – Marszałkowska/Świętokrzyska – the key transport node from the point of view of public transport along with the subway line crossing.

- area of the land: 3,268 sq. m,
- usable floor area of the building: 14,977 sq. m,
- main functions: services,
- prestigious buildings, institutions and lessees in the nearest surroundings,
- entry into the registry of monuments of the capital city of Warsaw.



WARSAW, SAINT BARBARA ST. - PRESTIGIOUS RETREAT!

RIGHT NEXT TO THE PKP CENTRAL STATION AND THE PALACE OF CULTURE AND SCIENCE

The main asset of the property is its excellent location in the very center of Warsaw. It is surrounded by Chałubiński, Koszykowa, Marszałkowska St. and Jerozolimskie Ave, simultaneously placed on quiet, secondary, one-way Saint Barbara St.

The property is not a subject of the local zoning plan. In accordance with the Study on conditions and directions of spatial development in force it is located in a multifunctional area of the functional center zone.

- area of the land: 633 sq. m,
- usable floor area of the building: 2,058 sq. m,
- investment opportunities encompass services within e.g. administration, social organizations, instruction and economic cooperation, financial turnover, insurance, culture, science, schooling, commerce, tourism, accommodation industry, international, national and urban transport,
- the property is located within the preservation maintenance zone KZ-G1.



WARSAW, CHMIELNA ST. - THE "FLAG" AREA UP FOR GRABS NOW!

INVESTMENT AREA IN THE HEART OF WARSAW

The property is located in the city center, in the most prestigious location ensuring excellent access to urban public transport and the railway (e.g. the PKP Central Station, WKD Ochota).

The shape of the property (side length ratio c. 9:10, a regular shape of borderlines) as well as a significant area of land allows for effective development. The area has been prepared for investment through deconstruction of former post office buildings.

- area of the land: 10,533 sq. m,
- intense vehicular and pedestrian traffic, location with excellent exposition,
- easy access to public transport infrastructure,
- location in a dynamically developing area,
- potential application includes localization of modern office buildings and other commercial buildings.

WARSAW, TOWAROWA ST. - WHERE BUSINESS GROWS!

HERE YOU CAN FEEL THE CITY LIFE

An area of nearly 1 ha for commercial investment, located near the very center of Warsaw.

Due to its excellent location the property offers flexible opportunities for development and will certainly become one of the most awaited and recognized investment projects in Warsaw.

- area of the land: 10,533 sq. m,
- overall usable floor area of the buildings: 11,552 sq. m,
- main functions: production and services, housing areas,
- distance from the city center: 1 km from the railway station, 1.3 km from the Palace of Culture and Science,
- possible investments include a multifunctional built-up environment, main functions: housing, services.



KATOWICE, POCZTOWA ST. - SILESIA – A MINE OF OPPORTUNITIES!

EXCELLENT LOCATION, RIGHT NEXT TO THE PKP STATION

The property is located in the very center of Katowice, c. 300 m from the PKP Main Station and Galeria Katowicka mall as well as only 150 m from Katowice Square. The vicinity of the property is characterized by dense, intense, downtown buildings of various functions, among which historic residential buildings with service and commerce-oriented ground floors and office buildings dominate.

At present in the building there is the Main Post Office, which, due to its excellent location and historical character, is very well-recognized by inhabitants of the city as well as the region.

- the city of Katowice, the capital of Silesia Province – 2,100,000 agglomeration,
- area of the land: 2,309 sq. m,
- usable floor area of the building: 6,004 sq. m,
- direct vicinity: trams, railways, residential buildings with service and commerce-oriented ground floors and office buildings,
- very good exposition and intense pedestrian traffic in the vicinity,
- entry into the registry of monuments of the city of Katowice.



CRACOW, LUBICZ ST. - WHERE EACH DAY CREATES HISTORY!

WOŁÓDKOWICZ PALACE IN THE CITY CENTER

Wołodkowicz (or Wołodkowicz) Palace is a monument in the very center of Cracow, at 4 Lubicz St., in the direct vicinity of the Kraków Główny PKP Station, Jan Nowak-Jeziorański Square, Andel's Hotel and Galeria Krakowska mall. There are also main roads and well-developed transport infrastructure near.

The historical value of the Palace and its excellent location in the prestigious center of Cracow are the basic assets of the property. Due to excellent exposition of the image of a potential owner or lessee the Palace is a perfect place for all kinds of business services.

- a well-maintained historic building in an excellent location,
- excellent exposition and unusually intense pedestrian traffic near the Palace,
- area of the land: 824 sq. m,
- usable floor area of the building: 1,185 sq. m,
- in accordance with the local zoning plan: the area for broadly-defined commercial services and residential housing,
- entry into the registry of monuments of the city of Cracow. Non-regulated access to the public road.



WROCŁAW, KOLEJOWA ST. - INVESTMENT IN THE CITY CENTER!

PERFECTLY LOCATED AREA

C. 3 ha of land of large investment potential in the city of Wrocław are waiting for an investor/developer who will be able to use this excellent area in the best way possible.

Advantages: regular shape and area of the land, its infrastructural furnishing; located between two parallel streets, close to Wrocław Main Square, the PKP and PKS stations, only 50 m from the national road no. 5 leading to the Czech Republic.

A new investment in the offered area will undoubtedly become a significant element of Wrocław's identity as the leading Western Poland agglomeration.

- area of the land: 30,655 sq. m,
- overall usable floor area of the buildings: 16,073 sq. m,
- 10,000 sq. m of older buildings for possible demolition,
- distance from the city center: 1.6 km from Main Square,
- investment opportunities: the study on spatial development does not contain any limitations in use of the property for its current function or other investments.



Commune of Lesznówola

Lesznówola a climatic commune at the heart of Mazovia

The high level of spatial planning, attractive investment lands and the dynamic self-government are only some of countless assets of Lesznówola - a small commune located in the immediate vicinity of Warsaw.

Lesznówola covers 69 sq. km. More than 20 thousand young people live in its area. The short distance to the capital of Poland and to the Chopin International Airport, convenient transport and communication routes, attractive investment lands and advanced technical infrastructure, these are the reasons why Lesznówola is rapidly developing. It is hard to believe that a few years ago it was a typical country (agricultural) commune.

Today, there are more than 5 thousand registered companies in the commune. The commune's self-govern-

ment does its best to attract even more entrepreneurs. Investors are strategic partners for all self-governments and of course Lesznówola is not an exception. A lot of actions have been taken in order to create the best possible development conditions for entrepreneurs. Some of these actions are listed below:

- local spatial plan covers almost all the commune's area. The plan unambiguously specifies the investment possibilities (an investor doesn't have to apply for a building conditions and land use decision, he only directly applies for a building permit);



Information about the Offerer

Lesznówola Community Council
60 GRN Street
05-506 Lesznówola
voivodeship: Mazowieckie
e-mail: gmina@lesznowola.pl
www.lesznowola.pl

The data in figures

The total area	69,17 km ²
Free investment areas	70 ha
Use of land	<ul style="list-style-type: none">• Production and services facilities• Business activity• Industrial production• Large format commercial facilities
Location	Central Poland
Other large cities in the region	Warsaw, Lodz
The total population	22 548

Contact the dedicated support of the investor

Maria Jolanta Batycka-Wąsik
phone: +48 22 708 91 01
e-mail: wojt@lesznowola.pl

Andrzej Olbrysz
phone: +48 22 708 91 23
e-mail: pri@lesznowola.pl



Mrs. Maria Jolanta Batycka - Wąsik
has been the Mayor of Lesznówola for 16 years

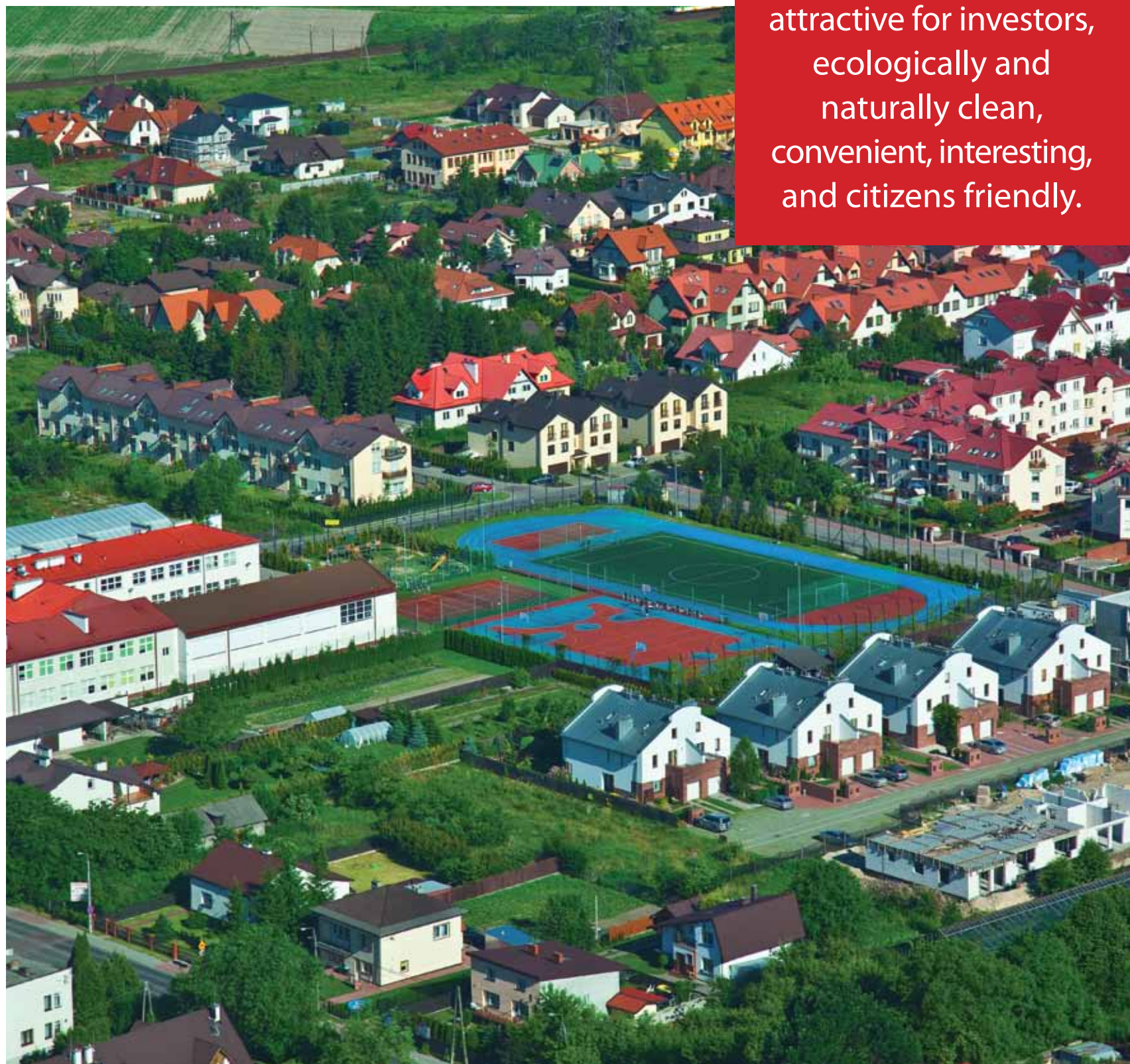
- implementing the interactive system of managing spatial plans, which enables an investor to get familiar with the appropriation and neighborhood of certain real estate through the Internet, without the necessity of visiting the office;
- advanced road and technical
- stable tax policy.

The number of new citizens in the commune increases. They are attracted by well developed technical and social infrastructure. The citizens of the Commune of Lesznowola

are guaranteed their children will go to the best schools - the high level of the commune's education is another asset of Lesznowola - and they will safely spend their free time after school in modern sports objects and countless playgrounds.

It is also possible to have a perfect rest in the Commune of Lesznowola. The woods in the immediate area of Magdalenka, Władysławowo and Wilcza Góra as well as the Utrata River valley are ideal places for relaxing whilst enjoying nature. Those who like to be active can use cycle tracks, stadiums, sports halls and local stud farms.

The Commune of Lesznowola
is a good place for
business
development,
attractive for investors,
ecologically and
naturally clean,
convenient, interesting,
and citizens friendly.



Pomorskie Voivodeship



Pomorskie

The data in figures

The total area	18 310 km ²
The total population	2 283 500
The population density	125 people/km ²
The main city	Gdańsk
The largest cities in the region	<ul style="list-style-type: none">• Gdynia• Słupsk• Tczew• Starogard Gdański• Wejherowo
Special Economic Zones	<ul style="list-style-type: none">• Pomeranian Special Economic Zone• Słupsk Special Economic Zone
Industrial Parks and Technology	<ul style="list-style-type: none">• Gdańsk Science and Technology Park• Pomeranian Science and Technology Park• Starogard Industrial Park• Kwidzyn Science and Technology Park
Investor Assistance Center	Pomerania Development Agency ul. Arkońska 6, 80-387 Gdańsk www.arp.gda.pl
The Office of the Marshal	ul. Okopowa 21/27, 80-810 Gdańsk www.urzad.pomorskie.eu
Voivodeship Office	ul. Okopowa 21/27, 80-810 Gdańsk www.gdansk.uw.gov.pl
International Airport	Gdańsk

Presentation of the Region

Pomerania is one of the most dynamically developing regions in Central and Eastern Europe. A range of actions taken for the last years makes the region become a more advanced and attractive place each day.

Advantages of the voivodeship

- a perfect, seaside location at the crossroads of main European transport corridors,
- the highest number of flights to Scandinavia,
- well developed industrial and port facilities,
- great export opportunities,
- the best natural conditions for both onshore and offshore;
- investments into infrastructure, science and business,
- young, ambitious and perfectly educated persone,
- more than 100 thousand students and 23 thousand graduates; the biggest number of prospective employees that speak Scandinavian languages,
- modern office area,
- the best place to live in Poland (proved in numerous rankings),
- attractive incentives.

High opportunity sectors

- BPO/SSC
- Power Engineering
- ICT
- Logistics
- Light chemical industry
- Automotive industry



BALTIC SEA

RUSSIA

LITHUANIA

Pomorskie

BELARUS

GERMANY

UKRAINE

CZECH REPUBLIC

SLOVAKIA

Pomeranian Special Economic Zone

Supporting good brand of Polish economy

Pomeranian Special Economic Zone (PSEZ) was established on the basis of Cabinet resolution of 11 July 2001, resulting in the merger of two Special Economic Zones - in Tczew and Zarnowiec. The Zone will operate until 31st of December 2026.

PSEZ covers the separated industrial areas in four regions of Poland where business can be done pursuant to favourable rules. Hence it offers specially attractive possibilities to invest in the Northern Poland.

Pomeranian Special Economic Zone manages the Gdansk Science and Technology Park and the Baltic Port of New Technologies located in the former Gdynia Shipyard area.

The Gdansk Science and Technology Park is a large complex where innovative technologies are developed, offering more than 40,000 square meters of modern lab space, office and technological space, equipped with ICT infrastructure. The Park focuses on three sectors: biotechnology, energy and ICT attracting innovative companies and supporting them by offering preferential rental rates, trainings and workshops, free legal and financial advice, business and scientific supervision etc. Support is offered also for start-ups including technology incubator, virtual office and co-working zone. In addition, the Park has educational facilities for children - EduPark, an education centre for children and youth, EduKindergarten offering professional nursery and kindergarten services for children of the employees of the Park and outside the Park.

The Baltic Port of New Technologies is the "youngest child" of the Zone, which from the beginning has been the perfect place for maritime business. It is an innovative project combining the revitalization of the former Gdynia Shipyard area and its support for entrepreneurship development in Pomerania.

Thanks to the efforts of the Pomeranian Special Economic Zone, the companies investing in former shipyard areas may develop best business environment in the offshore production.

Why invest in the Pomeranian Special Economic Zone?

- Income tax exemptions up to 25-55 % of investment costs;
- Industrial areas prepared to set up a business - full technical infrastructure, land development plans, real estate tax exemptions in some subzones, etc.;
- Comprehensive services for each investment project, post-investment services, extensive experience, clear procedures, extensive cooperation with central and local government, friendly business-related environment, etc.;
- Implementation of a number of projects supplementing and extending the zone activity, biotechnology, ICT, power engineering (Forum for Dialogue and Cooperation "Energy and Self-governance", Pomeranian Energy Technology Platform, Ecoenergy Cluster), EU projects, etc.;
- Qualified human resources - in addition to university graduates, employees with industry experience;
- Strong emphasis on the science-business cooperation - commercialization of science, BioConvention, InnoDoktorant, etc.

tel.: +48 58 555 97 15
invest@strefa.gda.pl



Information about the Offerer

Pomeranian Special Economic Zone Ltd.
9, Wladyslawa IV Street
81-703 Sopot, Poland
phone: +48 58 555 97 15
fax: +48 58 555 97 11
e-mail: invest@strefa.gda.pl
www.strefa.gda.pl

The data in figures

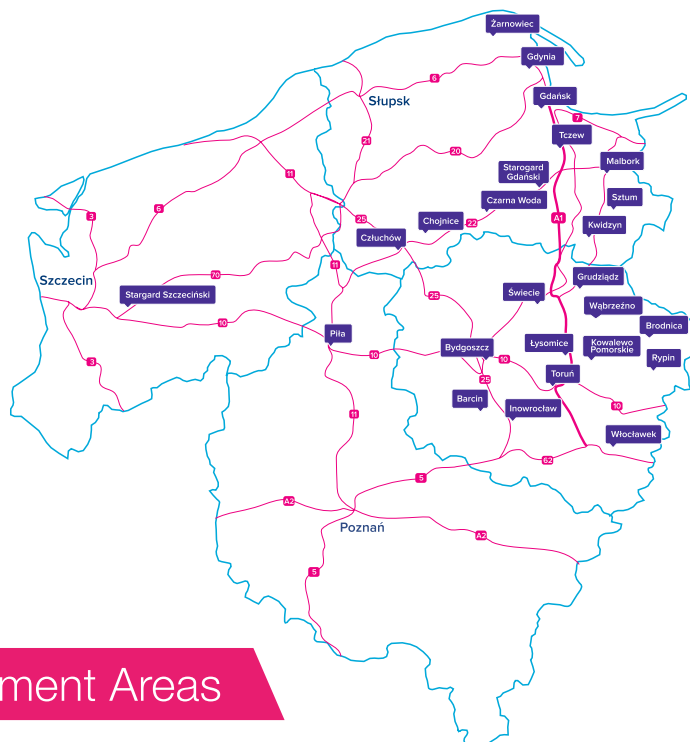
Total subzones area	1,863 ha
No. of subzones	25
Level of development	65%
Number of companies	111
Capital invested	USD 2.65 billion
Workplaces	15,556
Operates in four regions	<ul style="list-style-type: none">• Pomeranian• Kuyavian-Pomeranian• Westpomeranian• Greater Poland
Main industries	<ul style="list-style-type: none">• High tech electronics assembly• Automotive• Machinery• Construction components• Biopharmaceutical
Major investors	Bridgestone, Cargotec, Flextronics International, International Paper, Jabil, Mondi, Weyerhaeuser
German companies	Etex Building Materials, Cartondruck, Schumacher Packaging

Gdansk Science and Technology Park

3, Trzy Lipy Street
80-172 Gdansk, Poland
e-mail: office@gpnt.pl
www.gpnt.pl

Baltic Port of New Technologies

3, Czechoslowacka Street
81-969 Gdynia, Poland
E-mail: bpnt@strefa.gda.pl
www.bpnt.eu



PSEZ Investment Areas

Ideal place for your investment



WE MANAGE

industrial areas in Northern Poland, located along the main transport corridors of Europe

WE DEVELOP

innovative projects including the Gdansk Science and Technology Park which provides a favorable environment for businesses and R&D laboratories and the Baltic Port of New Technologies in the post Shipyard area of Gdynia

WE COOPERATE

with universities and scientific centers, local governments, businesses and culture institutions

WE ENSURE

optimal solutions for your investment projects through comprehensive consultancy at each stage of the project



Piła subzone details:

- owned by the Piła Community
- located in the industrial part of town
- vicinity of the ring road
- 13.3 ha left to manage
- fully equipped with utilities
- land prices starting from EUR 9 / m²

Please contact InwestPark Piła for additional information

THE HIGH TECHNOLOGY INDUSTRY IS THE LEADING INDUSTRY IN TCZEW

For centuries, Tczew has been situated at the **INTERSECTION OF TRADE ROUTES** running from the south towards the Baltic Sea in the north (known as the **Via Mercatorum – the Amber Route**) and from the west towards the east. The latter route became significant in the mid 19th century when the railway linking Berlin and Kaliningrad – the capital of the former German province of East Prussia – was built. The construction of the A1 highway has ensured that the north-south route is an unobstructed and fast connection today.

SITUATED AT THE INTERSECTION OF TRANSPORT ROUTES

In the Tricity metropolitan area, Tczew functions as its southern gate. It is the capital of the Tczew Poviát – an administrative district with a population of 120 000. Tczew is the main town of the Kociewie region which constitutes, alongside the Kashubia, the largest ethno-cultural region of the Pomerania.

DISTANCE BETWEEN SELECTED CITIES

Warszawa (Warsaw) 347 km
Kraków (Cracow) 574 km
Wrocław 410 km
Poznań 269 km
Trójmiasto (Tricity) 31 km

MAIN ROADS

National road nr 91 Gdańsk – Częstochowa
National road nr 22 Kostrzyń (western border crossing point)
– Grzechotki (north-eastern border crossing point)

A1 Highway

(entrance from Swarzędz and Stanisławie)

International airports

Rębiechowo - 31 km www.airportgdansk.pl
Bydgoszcz - 130 km www.plb.pl

Border crossing points

Gronowo - Mamonowo (Poland – Russia) 100 km
Gdańsk and Gdynia (sea border crossing points) 35-65km
www.strazgraniczna.pl, www.granica.gov.pl

Railway connections

Tczew is situated on the international E65 railway route at the intersection of the Gdańsk – Bydgoszcz line which branches off the Gdańsk – Warszawa main-

line. With an annual throughput of 2.5 million passengers, the Tczew Railway Station, classified as category A, is one of the most important railway stations in Poland.
www.pkp.pl, www.skm.pkp.pl

Inland waterways

E70 Vistula – Trans-European waterway
Berlin – Kaliningrad – Klaipėda

THE HIGH TECHNOLOGY INDUSTRY IS THE LEADING INDUSTRY IN TCZEW

The town has successfully attracted the foreign capital of the USA, Sweden, Germany, Belgium and France. Many global high-tech product companies have located their plants in Tczew; these are: Eaton Automotive Components (part of the leading worldwide manufacturer of heavy-duty clutches for the commercial truck industry), Gemalto Sp. z o.o. (the world leader in digital security), Molex Premise Networks Sp. z o.o. (the world's second largest manufacturer of interconnection products), MBF Sp. z o.o. (part of BELBAL the European leading producer and printer of high quality latex balloons), Flextronics International Poland Sp. z o.o. (worldwide electronics design, fabrication, assembly, and test company with a broad range of Electronic Manufacturing Service offerings), Cartondruck Sp. z o.o. (a leading manufacturer of high quality folding boxes for the cosmetic and fragrance industry), Press-Glass S.A. (the leader of the European building glass processing sector), Apator Metrix Tczew S.A. (European leader in manufacturing residential and industrial gas meters and remote reading metering systems), Solid Waste Management Company (the company has introduced one of the most innovative solid waste treatment technologies in Europe and a leading waste segregation project in Poland).



Information about the Offerer

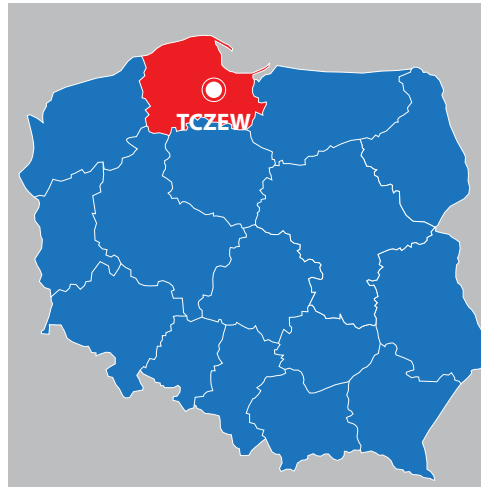
Municipal Office in Tczew
Plac Marszałka Piłsudskiego 1
83-110 Tczew
voivodeship: Pomorski
e-mail: info@um.tczew.pl
www.wrotatczewa.pl
www.nct.tczew.pl

The data in figures

The total area	22,3 km ²
Free investment areas	12 ha
Use of land	<ul style="list-style-type: none"> • Production and services facilities • Business activity
Location	Northern Poland
Other large cities in the region	Gdynia, Gdańsk
The total population	59 028

Contact the dedicated support of the investor

Jolanta Śliwińska
phone: +48 58 77 59 381
e-mail: slivinska@um.tczew.pl
e-mail: nct@um.tczew.pl



NEW CENTRE OF TCZEW FOR BLOOMING BUSINESS

Tczew is a part of the Tricity Metropolitan Area (Trójmiejski Obszar Metropolitalny TOM) and is its southern functional municipal area, with strong transportation, social and economic connections. A developed infrastructure, especially in the field of transport, shaped the integrity of the area. Utilizing the reclaimed post-military area, settled in the central part of the town, for investment purposes – services and production, is significant for implementation of the development policy in both Tczew municipality and Tricity metropolitan area. Within the town range, the area is well connected with the historical Old Town, integrated transportation hub and special economic zone. What might be a valuable asset for the new investments is the outside potential. It is represented by the area's setting in the Tricity Metropolitan Area, as well as a close proximity to the main transportation routes: the state route No. 91, A1 motorway, railroads Nos. E65 and CE65 (Gdynia-Katowice), waterways Nos. E40 and E70. The aforementioned are components of the VI Pan-European corridor, connected to ports and transportation terminals in Gdansk and Gdynia. Adjacent to the southern town border lies the state route No. 224 Berlin – Kaliningrad.

In 2014, in Zajaczkowo Tczewskie, at the northern town border, the investment of redeveloping one of the two biggest railway reloading stations in Poland into the function of a dry port will be commenced. A relevant subzone of the Pomeranian Special Economic Zone is located in Tczew. It is conveniently connected with towns, where other subzones are established: Malbork (18km), Starogard Gdanski (23km), Gdansk (32 km), Sztum (35km), Kwidzyn (62km). Amplifying the economic activity in the region will affect and create business bonds with companies in the Pomeranian Special Economic Zone, having an impact on their development.

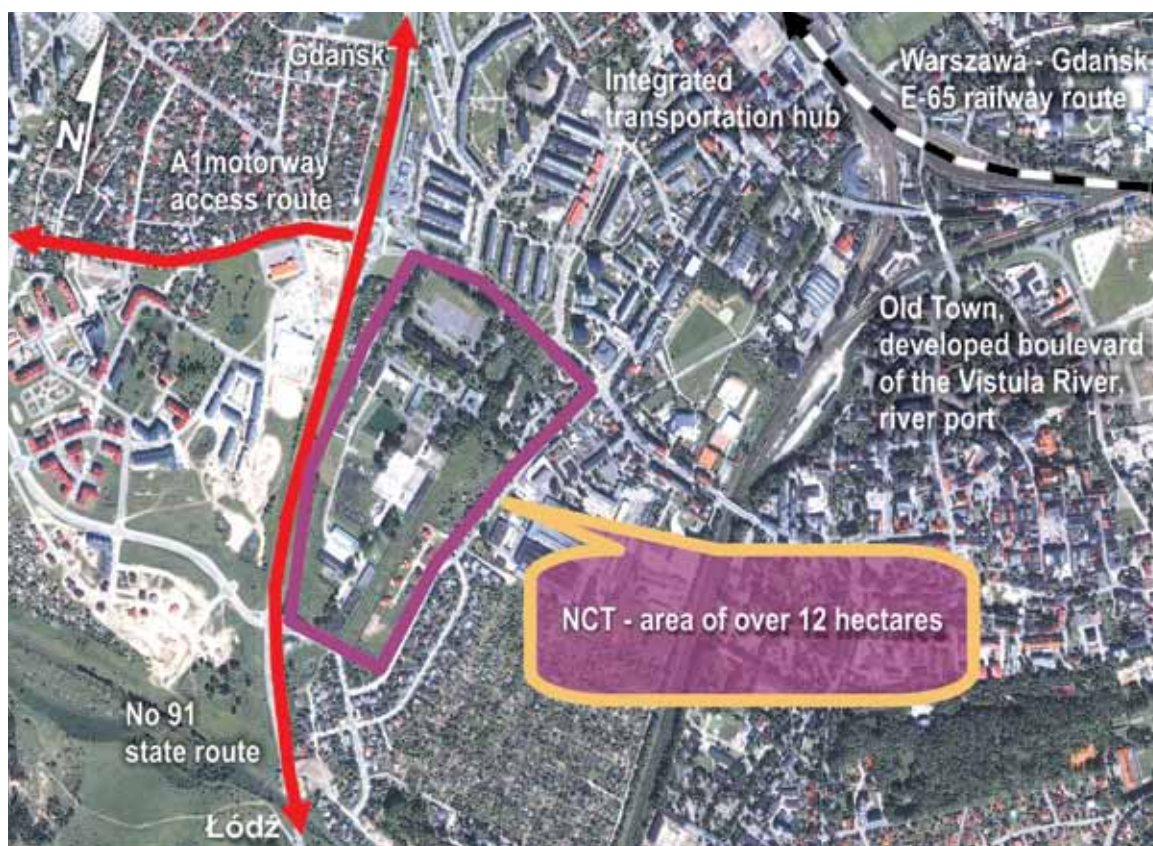
What appears in the 2010 "Analysis of the investment attractiveness of the Pomeranian Voivodship" („Analiza atrakcyjności inwestycyjnej województwa pomorskiego”), developed by Price Water Cooper along with the Institute for Market Economy Research (Instytut Badań nad Gospodarką Rynkową), and is the basis for shaping the development strategies, the branches that have the unique potential in the region are: logistics, BPO/SSC (Business Process Offshoring/Shared Service Centre), ICT (Information and Communication Technologies), light chemistry. There is an immense openness for various services and non-burdensome manufacturing, as well as for the researching branch. The local land use planning will designate this area for functions coherent with approved economic objectives of the Tricity Metropolitan Area.



ARCA BIURO PROJEKTÓW URBANISTYKI I ARCHITEKTURY DR INŻ. ARCH. MICHAŁ STANGEL



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Podlaskie Voivodeship



The data in figures

The total area 20 187 km²

The total population 1 198 690

The population density 59 people/km²

The main city Białystok

The largest city in the region

- Suwałki
- Łomża
- Augustów
- Bielsk Podlaski
- Grajewo

Special Economic Zones

- Tarnobrzeg Special Economic Zone
- Suwałki Special Economic Zone

Industrial Parks and Technology

- Białystok Science and Technology Park
- Science and Technology Park Eastern Poland
- Podlaski Industrial Park in Czarna Białostocka
- Industrial Park in Zambrów

Investor Assistance Center

Investor Service Center
ul. Poleska 89, 15-874 Białystok
www.invest.podlaskie.eu

The Office of the Marshal

ul. Kardynała Stefana Wyszyńskiego 1, 15-888 Białystok
www.wrotapodlasia.pl

Voivodeship Office

ul. Mickiewicza 3, 15-213 Białystok
www.bialystok.uw.gov.pl

International Airport Białystok

Presentation of the Region

Podlaskie voivodeship marks the eastern border of the European Union. This is a predominantly agricultural region with a dynamically developing food-processing sector, particularly in the dairy, meat, poultry and grain sectors. Mention should also be made of its textile, timber, building and industrial machine sectors. Three major academic institutions in Białystok, the provincial capital, provide intellectual capital not only for the region itself.

Advantages of the voivodeship

- proximity of the border with Lithuania and Belarus
- good network of roads
- well developed system of tertiary and secondary education
- growing number of private enterprises and constantly increasing activity of entrepreneurs
- natural environment favourable for a development of food production, timber and construction sectors
- low labor costs: 82.3 % Polish average indicator
- dynamic development of the region

High opportunity sectors

- Food production
- Machine
- Tourism



Investment areas on Proletariacka St.

Investment areas on Proletariacka St. The area comprises nearly 10 ha. For implementation of the project "Increase of investment attractiveness of Grajewo by comprehensive development of investment areas of the Economic Activity Zone on Proletariacka St." the city has received financial help of PLN 2,955,000 from the European Regional Development Fund within the Regional Operational Programme for Podlaskie Province for the years 2007–2013.



PARK CENTRAL IN GRAJEWO

CHARACTERISTIC OF THE EMPTY LANDS

The lands are placed in an industrial quarter of Grajewo, very convenient for development of entrepreneurship. They will soon be encompassed by the Suwalska Special Economic Zone. The direct aim of the project, due to which the areas on Proletariacka St. emerged, was creation of the most favorable conditions for investment. Within the task nearly 10 ha of investment areas were developed: the asphaltic concrete road surface on Proletariacka St. along with a concrete paving block sidewalk, street lighting, storm water drainage along with house sewers and connection to the existing storm water sewerage as well as a sanitary sewer on Proletariacka and Przemysłowa St. of overall length of 2.27 km as well as waterworks of 0.71 km on Proletariacka St.

ASSETS OF THE TOWN

An entrepreneur-friendly council: convenience of entrepreneurship development, renovation of roads, promotion of Grajewo among investors, tax exemptions for entrepreneurs – based on the de minimis resolution, the investment area database, including the new areas on Proletariacka St. Tourists are attracted by a rich calendar of events (Grajewo Days, Running with the Wolf) as well as monuments (e.g. the parish church complex, the former military casino). In 2015 the Museum of Milk as well as a swimming pool will be opened.

COMMUNICATION NETWORK

Grajewo is situated in northeastern Poland, at the crossing of national roads no. 61 and 64. Its asset is also prox-

imity of the border with Russia, Lithuania and Belarus. The train station and the PKS bus station ensure good communication as well.

THE LARGEST IMPLEMENTED INVESTMENTS

Modernization of the heating system of the town through utilization of renewable energy resources, a water treatment plant, a sewage treatment plant.

PLANNED INVESTMENTS

At present a swimming pool and the Museum of Milk are being built in Grajewo. The town of Grajewo has received financial help from the European Fund within the Regional Operational Program for Podlaskie Province for the years 2007–2013 for implementation of the project "Development of the tourist offer of the town of Grajewo through investment in building tourism, recreation and sport infrastructure" The investment is worth c. PLN 18,000,000. The planned financial help amounts to c. PLN 10,000,000.

EXEMPTIONS AND PRIVILEGES FOR INVESTORS

The council has introduced tax exemptions for entrepreneurs – on the basis of the de minimis resolution. We ensure versatile help within finding appropriate locations in accordance with the investor's expectations. Moreover, the town is currently extending the borders of the Suwalska Special Economic Zone, Grajewo Sub-zone.



Information about the Offerer

City Hall of Grajewo
6A Strażacka St.
Grajewo 19-200
voivodeship: Podlaskie
phone: + 48 86 273 0 802
e-mail: sekretariat@um.grajewo.pl
www.grajewo.pl
www.inwestycje.um.grajewo.pl

The data in figures

The total area	18,94 km ²
Free investment areas	9,6873 ha
Use of land	• Industrial areas
Location	North-eastern Poland
Other large cities in the region	Elk, Łomża, Białystok, Suwałki
The total population	21 758
Population per sq. km	1148,78

Contact the dedicated support of the investor

Real Estate and Spatial Planning Department
phone: +48 86 273 08 02
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phone: +48 86 273 08 26
e-mail: sekretariat@um.grajewo.pl
e-mail: invest-in-grajewo@um.grajewo.pl





PFLEIDERER S.A. - ONE OF THE LARGEST FACTORIES IN GRAJEWO



INVESTMENT AREAS ON PROLETARIACKA ST.

Investment Areas in Poland

Munich 2014